



EXMAR YACHTING

M A G A Z I N E

DESTINATION
INSPIRATION

KOMODO

MALUKU

FRANCE

CROATIA

BELGIUM-BASED
MANAGEMENT
FOR BENELUX
YACHT OWNERS

A TASTE
OF THE
WORLD

REFITS:
HOW IT IS DONE
AND WHY IT IS
IMPORTANT

YACHTS FOR
SALE & CHARTER



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WELCOME ON BOARD

Dear reader,

This is the third edition of the bi-annual EXMAR Yachting Magazine and so far, we received very warm feedback not only from clients, but also from the larger EXMAR Group. Our mutually close collaboration and open communication positions us as one of the yachting parties 'with the broadest maritime knowledge in the yachting industry'. After all, we are in the same boat.

We can tap into the Group's broad commercial, technical, corporate and operational knowledge at any time to provide guidance and share our expert knowledge with you concerning the yachting niche. Yet our relatively small team remains fully committed to represent and act on behalf of our respected clients in the most capable and professional way.

In these challenging times of ever-changing regulations regarding ownership and operations of maritime assets, we bring you this magazine as a way to remind you of the glorious side of yachting. Filled with inspiring itineraries, but equally packed with knowledge and guidance. We hope you will thoroughly enjoy its content.

If any questions remain in regard to yacht ownership, -management or its shifting seascape, our team is here to help.

Enjoy the read!

Regards,

Xavier Ex

EXPERIENCE THE LARGEST
ARCHIPELAGO ON EARTH

INDONESIA

DISCOVER BREATHTAKING
KOMODO AND MALUKU



INDONESIA

Comprising over 17,000 islands dotted across the largest archipelago on earth, Indonesia is blessed with some spectacular remote cruising grounds. This land of legends is home to idyllic isles; some cloaked in dense jungle and inhabited by the mythical bird of paradise, others born of fire-breathing volcanoes and roamed by living dragons. Soaring mountain peaks, untouched beaches, lush rainforest, authentic village traditions, endemic wildlife and show-stopping underwater vistas are just some of what this magnificent country has to offer on a private yacht charter.

Our team is passionate about exploring Indonesia's compelling islands. Chartering a private yacht is the best way to truly experience this vast archipelago. With expertise in remote destinations, we create unique charter adventures tailored to your dreams.



7 NIGHTS IN KOMODO NATIONAL PARK

LOCATED TO THE EAST OF BALI AND LOMBOK, KOMODO NATIONAL PARK IS A UNESCO WORLD HERITAGE SITE, HOME TO THE LEGENDARY ENDEMIC KOMODO DRAGON AND ONE OF THE MOST SOUGHT-AFTER CRUISING GROUNDS IN INDONESIA.

Stretching east from Bali, you will find the islands of Lombok, Sumbawa, Moyo and Flores – each with a wealth of interesting sights above land. The famed islands of Komodo National Park are known for the endemic Komodo dragons, respected by locals who believe they descend from one born to a dragon princess centuries ago. Rolling hills and mangroves in the north give way to craggy mountainous terrain in the central region, while in the south, Horseshoe Bay is about as close as you can get to Jurassic Park with cliffs shrouded in cloud and the force of the Pacific Ocean pounding the coast outside the cove.

With an official count of more than 1,000 types of fish and 260 types of corals, the warm tropical waters of Komodo National Park are one of the most species-rich underwater environments on earth. One of the wonderful things about this underwater playground is that around 60% of its dive sites are also suitable for snorkelling with their shallow, fringing reefs. Surfers can explore the surrounding islands of Lombok, Sumbawa, Sumba and Rote for perfect waves.



DAY 1: LABUAN BAJO

You will be met at Labuan Bajo airport by the yacht's crew and transferred to the harbour, a 15-minute drive. Once you have settled in onboard, the yacht will depart from Labuan Bajo and cruise to the outskirts of the National Park while you enjoy lunch on deck. If time allows, go snorkelling or try a check dive before you watch the sun go down with a cocktail. Dinner will be served under the stars.



DAY 3 : PADAR ISLAND

Set between Rinca and Komodo, in the central region of the national park, lies the picturesque island of Padar. A sheltered bay on the southeast side of the island makes for a beautiful anchorage in the shadow of dramatic craggy peaks. Central Komodo's nutrient-rich waters attract shoals of schooling fish on current swept walls renowned as some of the best coral reefs in Indonesia. This bay is a wonderful spot to try watersports, relax on the beach or take a tender cruise into the mangroves to spot birdlife.



DAY 2: GILI LAWA LAUT

Today; the yacht will anchor on the northwestern edge of Komodo, near the Gili Lawa islands. These two islands are home to Komodo's most famous underwater sites including Castle Rock, Shotgun, The Passage and Lighthouse. Pitch up on a stretch of golden sand between underwater pursuits. A steep trek will reward you with stunning vistas over the surrounding islands, stretching into the distance.



DAY 4: RINCA ISLAND

Lesser known than neighboring Komodo Island, Rinca is an excellent place to observe Komodo dragons, as well as the monkey population and an array of birdlife. This morning, stroll through the park with a ranger and catch sight of the famed Komodo dragons. This afternoon, submerge at underwater sites in the channel between Komodo and Flores, such as Tatawa Besar and Kecil, relax on a sandy beach flecked with shells or explore nearby coves and try some watersports.



DAY 5: SOUTH RINCA

South Rinca is home to Horse Shoe Bay (Nusa Kode), where fierce Komodo dragons patrol a beach backed by thick forest inhabited by monkeys, deer, wild boar and fish eagles. The landscape here is markedly different to that of central Komodo, with sheer peaks rising into whirls of cloud. Underwater spots here include macro-heaven Cannibal Rock. This is an exciting area to take the tender out for a cruise along the dramatic rock formations.

DAY 6: MANTA POINT

Today, you will have a chance to visit a Manta cleaning station. Swim surrounded by Manta rays as they circle you in an underwater ballet. This area offers one of the most active underwater landscapes in Komodo with vibrant soft and hard coral gardens home to large numbers of fish. After lunch onboard, spend the afternoon beach combing or cruising mangroves and hidden coves on the tender, or relax onboard in the sunshine.



DAY 7: SEBAYOR

This morning, the yacht will arrive at Sebayor Island. This is a great spot for a relaxing castaway day; at Sebayor Kecil you can dive with black-tip reef sharks, groups of tuna, and green turtles diving from the surface. The afternoon can be spent enjoying watersports in quiet bays or reclining on a deserted sandy beach backed by the Komodo hills, as the day draws to a close with cocktails and dinner with a view over a final spectacular sunset.



DAY 8: LABYAN BAJO

Today the yacht will return to Labuan Bajo port. After a final decadent breakfast on deck, your crew will assist you in disembarking the yacht and transfer you back to the airport to catch your flight home.

RECOMMENDED YACHT FOR CHARTER I N I N D O N E S I A



PRANA

PRANA offers guests incredible space and comfort, with nine elegant suites spread across four decks and an abundant 900 sqm of usable space to enjoy. Wake rested from your airconditioned suite, enjoy breakfast on the main deck and soak up the sun on one of the many vast daybeds. Set off on your adventures from the diving stern or lounge shamelessly in the enormous daybed brow-sprit. Even with a capacity for eighteen, your luxury liveaboard, Indonesia yacht charter, will always feel spacious, private and exclusively yours. Life onboard is rich with beautiful fine dining, a wellness-focused spa, a spectacular yoga deck, a cinema under the stars and professional crew to provide the best of service.

LENGTH	55M (180'5")	BUILDER	PAK HAJI ABDULLAH
BEAM	11.3M (37'1")	BUILT / REFIT	2018
GUESTS	18	SUMMER LOCATION	INDIAN OCEAN & SOUTH EAST ASIA
CABINS	9	WINTER LOCATION	INDIAN OCEAN & SOUTH EAST ASIA
CREW	18	CHARTER PRICE (low / high)	\$ 105,000 / \$ 140,000



10 NIGHTS IN NORTH MALUKU

MALUKU (THE MOLUCCAS) IS AN ARCHIPELAGO CONSISTING OF OVER A THOUSAND ISLANDS, MORE THAN HALF OF WHICH ARE UNINHABITED. IT IS GENERALLY BELIEVED THAT THE NAME "MALUKU" IS DERIVED FROM JAZIRAT AL-MULUK, MEANING "ISLAND OF THE KINGS," AND THERE IS NO DOUBT A YACHT CHARTER THROUGH THIS REGION WILL MAKE YOU FEEL LIKE ONE YOURSELF.

Sitting between the Pacific and the Indian Ocean, lapped by the Banda, Moluccan, Seram, Arafura, Timor Sea and Halmahera Seas, it is no wonder that it offers a wide range of sea life particular to this specific region.

The Halmahera Sea sits in the Indonesian through-flow, catering divers with a medley of undiscovered sites while surfers can find solace in some truly sensational waves. From Maba Bay (the "Maldives" of Halmahera) to the welcoming village of Buho Buho, this historic 'spice trade' region boasts a great combination of sights and traditions for a well-rounded adventure.





DAY 1: KAO

You will be met at Kao airport by the yacht's crew and transferred to the harbour. Once you have settled in onboard, the yacht will depart the harbour and set sail towards North Maluku. Enjoy lunch onboard and cocktails at sunset. Dinner will be served under the stars.

DAY 2: TOBELO

Today you can enjoy island hopping around the Tobelo region and try surfing at some great warm up spots. There will also be a chance to get your check dives completed. For uncertified divers, you could try a Discover Scuba Diving experience to explore life beneath the waves.

DAY 3: WASILEO

After an overnight cruise, the yacht will arrive in the region of Wasileo. This coastline has some amazing surf spots and plenty of opportunities to dive and snorkel. In this area you will also find many white sand beaches that are perfect for a beach barbecue. Enjoy beach combing and relaxing on the sandy shorelines before the yacht heads south towards Tanjung Wayamli in the afternoon for some great

dive and surf spots. The yacht will cruise to Maba Bay overnight.

DAY 4 & 5: MABA BAY

This morning, the yacht will arrive in Maba Bay, dubbed the "Maldives" of Halmahera and one of the highlights of the region. Maba Bay has so much to offer: world class surf breaks, tiny inhabited white sand islands, colourful reefs for snorkelling and diving and great fishing, while on land there are lighthouses to explore. There is also the chance to encounter some of the local fishermen and see their hand made canoes and spear guns, and you may wish to try your hand at spearfishing.

DAY 6: MOROTAI

Morotai is a rugged, forested island lying to the north of Halmahera. It was under the reign of Ternate Kingdom in the 15-16th century, actually. Even though Portuguese dropped by on the island, they didn't stay for a long time due to the rejection of the local kingdom. Decades later, the World War II began and Japan took over the island before it was seized by the United States. The US Army built an air base there before the independence of Indonesia.



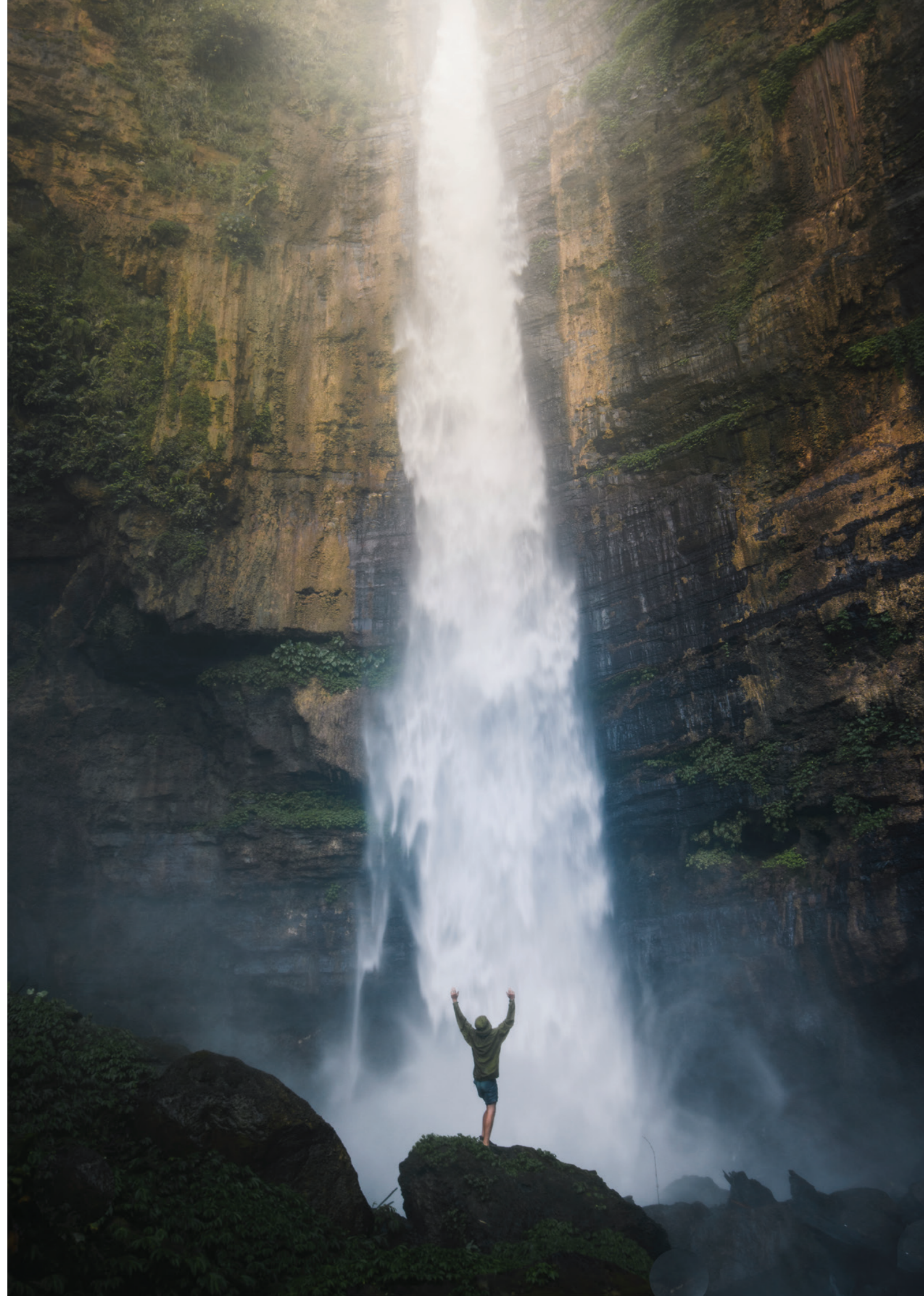


DAY 7: BUHO BUHO

Buho Buho is home to an American NGO that is currently setting up a local surf community in the area and helping the community in their daily village life. This region is supremely remote and has not seen many visitors, so expect a beautiful village with extremely welcoming people who rely largely on coconut oil production. You can roam the big coconut tree plantations and learn about traditional production of cold pressed virgin coconut oil.

DAY 8: BERE BERE

This amazing island offers great diving, spear fishing and it is also home to one of the best waves in the Indo Pacific. In this area you might also want to take to a kayak or a paddleboard to explore the coast. You will also have an opportunity to visit "Dugongs", a beginner surf spot with a good chance of spotting the elusive marine mammal by the same name. The nearby villagers may invite us to go for a village walk and check out their local boat building yards, where traditional fishing boats are crafted by hand.





DAY 9: SOPI BAY

The yacht will continue heading north to SopiBay (depending on the swell and surf skill level of the guests) or alternatively to Batu Kopi beach. These two amazing surf regions are also among the top three in the Indo Pacific. The waves in Sopi Bay can be heavy, while Batu Kopi is more mellow and beginner/ midrange friendly. Both areas also have great spear fishing and diving to offer, where you can expect to see huge giant trevallies, snappers, groupers and Spanish mackerels.

DAY 10: HALMA CHANNEL

Today the yacht will head south towards Tobelo, crossing the Halmahera and Morotai channel where you will have the opportunity to stop at some ship

wrecks and airplane wreck dive sites or take to the waves on your surfboard. Enjoy sunset and relax on deck for your final evening.

DAY 11: KAO

This morning, the yacht will approach Kao harbour. After a final decadent breakfast on deck, your crew will assist you in disembarking the yacht and transfer you back to the airport to catch your flight home.

RECOMMENDED YACHT FOR CHARTER IN INDONESIA



LEVANTE

Luxury charter catamaran LEVANTE was designed with the utmost attention to detail and onboard comfort to guarantee unforgettable sailing experiences. Both the interior and the exterior are voluminous and offer ample areas for onboard entertaining. This Sunreef 80 sports comfortable accommodation for 8 + 2 guests in one main deck master and three guest cabins located below deck, all ensuite.

Alfresco dining options include a sprawling aft deck and flybridge, both complete with exquisite sun pads for sweet lounging around in the warm rays. Forward guests will also find generous space for admiring breathtaking vistas and soaking up the sun. All adventure seekers will be pleased to open the toy chest aboard the yacht.

LENGTH	23.99M (79'-4")	BUILDER	SUNREEF YACHTS
BEAM	11.60M (38'1")	BUILT / REFIT	2013 / 2023
GUESTS	10	SUMMER &	INDIAN OCEAN & SOUTH EAST ASIA,
CABINS	4	WINTER LOCATION	SEYCHELLES
CREW	4	CHARTER PRICE (low / high)	€ 59,000





“

KEEPING CREW ON BOARD
DURING SHIPYARD TIME
SHOWS MUTUAL LOYALTY
AND COMMITMENT, AND
IT KEEPS KNOWLEDGE
ON BOARD.

”

YACHT REFIT

A BEHIND-THE-SCENES OF WHY A YACHT REFIT IS IMPORTANT AND HOW IT'S DONE.



Yacht refits; it might sound like either a very abstract or a rather overwhelming undertaking to a (potential) yacht owner, yet it need not be either of those two. Let EXMAR Yachting's Xavier Ex take you behind the scenes to go into the 'why' and 'how' of it.

REFIT: THE WHY

In general, in order to maintain a yacht in perfect working condition, a thorough inspection is required every five years. Often, these extensive services translate into a mini-refit, as one might as well make the most of shipyard-time. Sometimes, a more thorough refit is either necessary or desired. Take Sailing Catamaran DOUCE FRANCE, for example.

Following a refit survey in Seychelles, where a clear outline of the extent of the refit was crafted with crew, owner, technical manager and shipyard

representatives, DOUCE FRANCE sailed to a shipyard in France. What's in a name, but there are more reasons to choose this location for its extensive refit; Europe tends to offer high-quality refits, France is relatively nearby for the owner and to EXMAR Yachting, who are the owner's representative and the ship managers, and it means that all parties are working in the same time zone. Xavier Ex, the owner's representative, explains: "Working in the same timezone is not an essential element to a successful refit, but it does make communication timelines more efficient. When you complete a refit in New Zealand, there is often a 12-hour delay for every phone call or email. Matching time zones allow for much quicker response times."

REFIT: THE WHAT

In case of DOUCE FRANCE, the largest portion of the refit meant a full repaint. Everything from topsides to masts, booms to buoys and hulls to davits was repainted, giving the catamaran a fresh new finish. Worth noting is that the colours and style of both





the paintworks as well as the interior were renewed without modification, as even after twenty years of ownership, the owner is still in love with his yacht as it is. Xavier: "Of course we upgraded the ship's systems wherever it was useful, but the overall design was and remains timeless to this day."

Speaking of upgrades, the inspection of the ship's structure from the inside of DOUCE FRANCE allowed for a thorough inspection on the inside. "She was completely open and dismantled, so we took full advantage," says Xavier. "Completely new crew cabins with improved lay-outs are being installed and the galley is receiving a full refit as well. The guest areas all received a full refurbishment, deliberately retaining its classic style. Even the insulation of the ship was renewed to match current standards, with better sound and thermal properties. There was a full upgrade on the ventilation, a redo of water- and air condition piping and part of the electricity was updated as well. No stone was left unturned."

REFIT: LONG TERM VISION

It is clear that a refit does not mean renewing for the sake of renewing. DOUCE FRANCE received a full

EDCIS (professional IMO compliant digital charts system) upgrade, the communication system was completely renewed and upgraded, including a new, air-conditioned server rack and new modems/routers for 5G, wifi connection throughout the vessel and she is Starlink-ready. "It was decided to future-proof the vessel without letting ourselves get caught up with complex and redundant systems," says Xavier. "Often simple is more reliable, especially out in the open sea. That way, things are easier to repair on site if ever needed and spare parts are easy to find, making the ship easier to handle and cutting potential downtime."

Another deliberate choice in keeping the ship easy to handle, was keeping on the entire crew during the refit. Even during the shipyard period, logistics continue, and own crew can do so much more efficiently. Plus, it can be a really interesting period for the crew, according to Xavier: "Crew can learn new things, which adds to their personal development, but also makes them better crew on board their vessel in the long run. Keeping crew on board during downtime shows mutual loyalty and commitment, and it keeps knowledge on board."



REFIT: OWNER'S REPRESENTATIVE

In DOUCE FRANCE's case, the shipyard period means that next to the crew itself, there is a dedicated project manager representing the Owner on board, who is responsible for monitoring the shipyard activities whilst the Captain of course remains responsible for safety of the ship and the crew's tasks. Xavier: "The both of them ensure the synergy between shipyard and crew, making sure they do not get in each other's way but reinforce each other where possible."

The two key figures act collaboratively on a problem-solving level, of course in close contact with the owner and Owner's Representative. "As Owner's Representative I have more decision-making rights. Also, the fact that I am not on board all the time makes that I bring a fresh perspective, which always helps with longer projects such as refits. As EXMAR Yachting, we are the main point of contact for the shipyard as

we represent multiple vessels, we are the point of contact for respective owners and the point of contact for personnel on board. Our voice carries more weight as a result."

Part of that weight is the fact that EXMAR Yachting has a direct line with the technical experts of the EXMAR Group. "It's why we have the broadest maritime knowledge of the entire yachting industry. We can lean on the broad in-house knowledge for specific suppliers and contractors, for example. EXMAR's purchase department also ensures that purchases are made properly, cost-effective, logistics done etc. We are a small team, so we're right on top of things ourselves. Combine that with the extensive, collective know-how and you have a win/win situation."

The fully upgraded, nearly-new DOUCE FRANCE will be back in the water by summer, which is when she will be available for charter in the Mediterranean.

MORE THAN 100 YEARS OF NAUTICAL EQUIPMENT EXPERIENCE



Landtmeters Naval Stores Group

Vosseschijnstraat 140 (Haven 140)

2030 Antwerp - Belgium

51°15'19" N | 4°24'55" E

+32 3 233 31 31

info@landtmeters.com

www.landtmeters.com

Mon-Fri: 09:00 - 17:30 • Sat: 09:00 - 12:00

An aerial photograph of a tropical lagoon. The water is a vibrant turquoise color, transitioning to a deeper blue as it meets the horizon. Several large, rugged islands with dense green vegetation surround the lagoon. A small, sandy beach is visible in the center of the lagoon. The sky is bright and hazy, suggesting a sunny day. The overall scene is idyllic and luxurious.

YACHTS FOR CHARTER

With astonishing luxury yachts in our Central Agency as well as a never-ending array of options in our broker network, we will help you find your dream yacht. We invite you to browse the available yachts on our website, but more so, we invite you to dream aloud; share the scents and sights of your envisioned vacation, picture the guests you'd like to invite for dinner on the flybridge or tell us the dates blocked in your agenda. Whatever the starting point of your dream yacht charter, it would be our honour to make it come true.



CALMA

LENGTH	18.4M (60'4")	BUILDER	SUNREEF YACHTS
BEAM	10.2M (33'5")	BUILT / REFIT	2020
GUESTS	10	SUMMER LOCATION	MEDITERRANEAN
CABINS	5	WINTER LOCATION	BAHAMAS
CREW	3	CHARTER PRICE (low / high)	USD 40.000,00 / USD 40.000,00



HUTIANE

This floating palace will seduce you as much with its elegant decor as with the quality of its services. Onboard you will enjoy 350m² of upscale amenities and thoughtful design, 4 fully appointed and well-equipped cabins with private bathrooms, and also a generously roomy living space with a beautiful lounge and a dining area.

Outside of your accommodation, the decks of the HUTIANE are also equipped and furnished with the utmost care and consideration. Passengers enjoy the pleasures of the large upper deck, where there is an outdoor seating area, a shaded dining area, and comfortable chairs. The lower deck houses a Jacuzzi, the ideal spot for relaxing while enjoying a fine view of the sea. There is Internet access, WiFi, and all the high-tech equipment necessary to meet your requirements.

LENGTH	31M (102'-4")	BUILDER	CUNEO MARINE
BEAM	12.27M (40'3")	BUILT / REFIT	2011
GUESTS	10	SUMMER LOCATION	MEDITERRANEAN
CABINS	4	WINTER LOCATION	MEDITERRANEAN
CREW	5	CHARTER PRICE (low / high)	€ 66.000 / €72.000



SUNBREEZE

LENGTH	18.3M (60')	BUILDER	SUNREEF YACHTS
BEAM	10.2M (33'5")	BUILT / REFIT	2020
GUESTS	8	SUMMER LOCATION	MEDITERRANEAN
CABINS	4	WINTER LOCATION	-
CREW	3	CHARTER PRICE (low / high)	USD 37.500,00 / USD 39.500,00





ARESTEAS

The 50.9m/167' gulet yacht ARESTEAS by shipyard Yildizlar Yachting offers guest accommodation for up to 12 guests in 6 suites comprising a master suite, two double cabins and two twin cabins. She is also capable of carrying up to 11 crew onboard to ensure a relaxed luxury yacht charter experience.

ARESTEAS pairs classic looks with spectacular deck space, making it a sun-worshippers paradise that is sublime for alfresco dining and entertaining. She is equipped with a spa, jacuzzi, underwater lights and a gym with all the latest equipment available. This luxury gulet yacht is one of a kind, offering world-class onboard amenities coupled with an overflowing toy box full of the latest water sports gear for unforgettable yacht charters wherever you are.

LENGTH	50.75M (167'-6")	BUILDER	YILDIZLAR YACHTING
BEAM	10.25M (34'-4")	BUILT / REFIT	2017
GUESTS	12	SUMMER LOCATION	MEDITERRANEAN
CABINS	4	WINTER LOCATION	MEDITERRANEAN
CREW	11	CHARTER PRICE (low / high)	€ 145.000 / € 165.000



ANDIAMO

The 32.2m/106' ANDIAMO's fabulous amenities enable charter guests to cruise in absolute luxury, safety, and comfort. The main deck aft is equipped with a gorgeous lounge. Stairs lead up to the flybridge where guests will find an alfresco dining area as well as a lounge area with spacious sunpads. One of the unique features that she has to offer is the folding balcony that opens onto the sea - truly a bespoke yacht to experience real freedom in distinctive style.

ANDIAMO offers guest accommodation for up to 10 guests in 5 suites comprising a master suite located on the main deck, two VIP cabins and two twin cabins. She is also capable of carrying up to 5 crew onboard to ensure a relaxed luxury yacht charter experience. Based in the magical waters of the Mediterranean all year round, she is ready for your next luxury yacht charter.

LENGTH	32.2M (106'-4")	BUILDER	SANLORENZO
BEAM	7.02M (23')	BUILT / REFIT	2016
GUESTS	10	SUMMER LOCATION	MEDITERRANEAN
CABINS	4	WINTER LOCATION	MEDITERRANEAN
CREW	5	CHARTER PRICE (low / high)	€ 95.000 / € 105.000





MAC BREW

Motor Yacht MAC BREW offers her clients a contemporary interior with a luxurious yet relaxed ambience. Timeless styling, beautiful furnishings and spacious seating options feature throughout this Dutch vessel to create an elegant and comfortable atmosphere. Her sundeck boasts fantastic sunbathing areas alongside a Jacuzzi pool and alfresco dining options.

She can accommodate up to 12 guests in sumptuous luxury. The onboard crew of eight ensure a fully tailored, star-quality experience. MAC BREW's impressive leisure and entertainment facilities make her the ideal charter yacht for socialising and entertaining with family and friends.

LENGTH	39.4M (129'3")	BUILDER	HEESEN
BEAM	8.6M (28'3")	BUILT / REFIT	2002
GUESTS	12	SUMMER LOCATION	MEDITERRANEAN
CABINS	6	WINTER LOCATION	MEDITERRANEAN
CREW	8	CHARTER PRICE (low / high)	€ 125.000 / € 125.000



CALYPSO I

LENGTH	36M (118'1")	BUILDER	MULDER
BEAM	8M (26'3")	BUILT / REFIT	2019
GUESTS	10	SUMMER LOCATION	MEDITERRANEAN
CABINS	4	WINTER LOCATION	MEDITERRANEAN
CREW	6	CHARTER PRICE (low / high)	€ 135.000 / € 145.000



NAVIS ONE

LENGTH	46.5M (153'-5")	BUILDER	GENTECH YACHTS
BEAM	9.1M (30'-2")	BUILT / REFIT	2018
GUESTS	12	SUMMER LOCATION	INDIAN OCEAN / SOUTH EAST ASIA
CABINS	5	WINTER LOCATION	INDIAN OCEAN / SOUTH EAST ASIA
CREW	10	CHARTER PRICE (low / high)	€ 180.000 / € 200.000



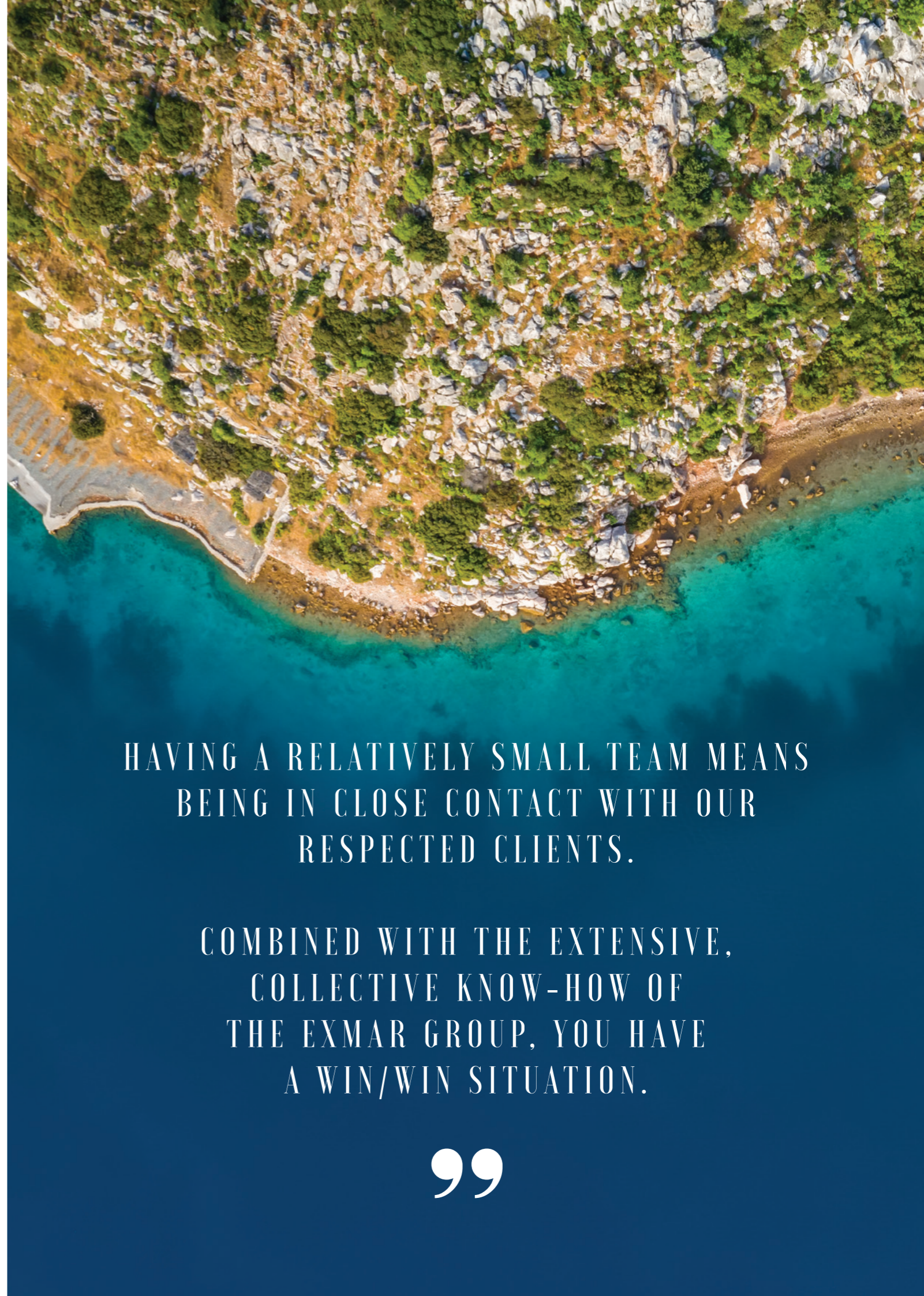


SEVEN SINS

2018 World Superyacht Award winner Seven Sins is the ultimate charter yacht for unparalleled ocean living, highlighted by a huge beach club area with a glass-bottom swimming pool and balconies opening onto the water. This 52m Sanlorenzo cradles 10 guests in spacious accommodation, airy interiors and exterior decks that stretch for days. Placing ocean living on the map, the four-decked yacht brings the outdoors indoors with style and ease.

The exterior areas produce a bounty of options for guests to enjoy an indoor outdoor lifestyle. A cocktail bar, sun loungers and sofas decorate the sun deck. The upper deck provides further relaxation forward and aft with casual al fresco dining available spread across all three exterior areas. Few boats offer exterior deck arrangements in the same league as Seven Sins.

LENGTH	52M (171'-5")	BUILDER	SANLORENZO
BEAM	9.3M (31'-6")	BUILT / REFIT	2017
GUESTS	10	SUMMER LOCATION	MEDITERRANEAN
CABINS	5	WINTER LOCATION	CARIBBEAN & BAHAMAS
CREW	11	CHARTER PRICE (low / high)	FROM € 275.000



HAVING A RELATIVELY SMALL TEAM MEANS
BEING IN CLOSE CONTACT WITH OUR
RESPECTED CLIENTS.

COMBINED WITH THE EXTENSIVE,
COLLECTIVE KNOW-HOW OF
THE EXMAR GROUP, YOU HAVE
A WIN/WIN SITUATION.



7 DAYS IN THE SOUTH OF FRANCE



DAY 1 - CRUISE TO CANNES FROM ST LAURENT DU VAR

- » Embark onboard the Yacht at St Laurent du Var which is a short ride from the Nice Airport.
- » From there, you can have a short cruise to Cannes.
- » Enjoy a nice dinner in a restaurant on the Croisette in Cannes such as Carlton or Martinez.
- » Or in the old town on Rue St Antoine.
- » Spend the first night on board the yacht in the Port of Cannes.
- » Wake up to see the sun glistening on the famous le Suquet hill overlooking Cannes



DAY 2 - CANNES TO ST TROPEZ

- » Have your breakfast on deck in the Port of Cannes
- » Departure from the Port of Cannes at lunch time.
- » Anchor in the Bay of Cannes for late lunch.
- » Afternoon water activities looking onto the famous Croisette.
- » Lift anchor late afternoon for a sunset cruise to St. Tropez (about 1 hour).
- » Spend the night in the Port of St. Tropez, where you can have dinner and explore the romantic village.
- » You can finish the night with a visit to the Cave du Roi nightclub.

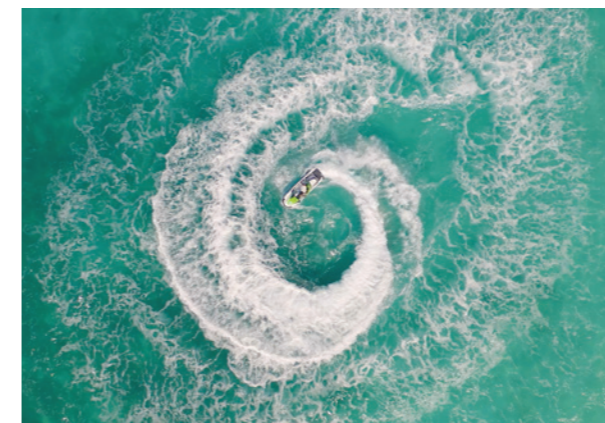


DAY 3 - ST TROPEZ AND PAMPELONNE BEACH

- » Enjoy breakfast in the port of St. Tropez.
- » After breakfast, you can go ashore to visit the quaint village and the beautiful boutiques.
- » Depart the Port by early afternoon for lunch on the famous Pampelonne beach with the well-known Club 55.
- » However, reservations have to be made well beforehand specially during the high season.
- » Return to St. Tropez port for another evening on the town.

DAY 4 - PORT CROS ISLAND

- » Breakfast in the port of St. Tropez.
- » Depart the Port for the Iles de Port Cros, towards Marseille.
- » Anchor in the bay at Port Cros Nature Reserve and visit the island.
- » Return to your yacht for dinner at anchor.
- » Remain at anchor for a restful night between the Islands.



DAY 6 - ST JEAN CAP FERRAT, NICE AND LERIN ISLANDS

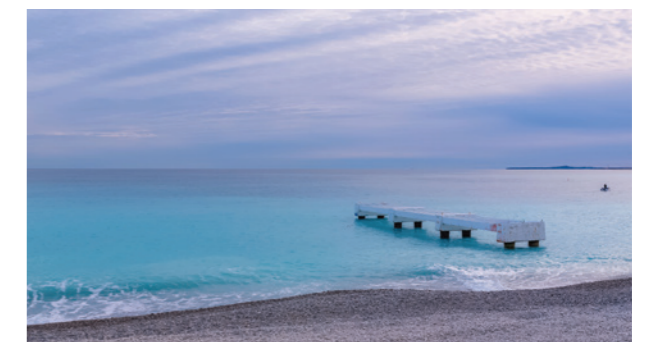
- » Have breakfast on the deck and enjoy swimming & waterskiing or jet skiing.
- » Cruise around St Jean Cap Ferrat while having lunch on the yacht deck.
- » Then past Nice, and the famous Promenade des Anglais.
- » Anchor off between the Lerin Islands of Cannes, where you can swim for the afternoon.
- » Remain at anchor for the night and enjoy a nice and quiet dinner on board.

DAY 5 - PORQUEROLLES ISLAND AND CRUISE TO VILLEFRANCH

- » Wake up at anchor and have breakfast on board.
- » After breakfast cruise to Iles de Porquerolles, a beautiful and nearly undeveloped island.
- » Visit the Island and hire bicycles to cycle around since no cars are allowed on the island.
- » After lunch, you can go swimming and water skiing or jet skiing.
- » Lift anchor in the late afternoon and cruise to beautiful Villefranche bay.
- » You can dine in the port of Villefranche, or perhaps get a table at the renowned Grand Hotel du Cap Ferrat.
- » Spend the night on board in Villefranche.

DAY 7 - DISEMBARK IN CANNES

- » Have your breakfast on the aft deck.
- » Enjoy some last minute swimming.
- » Head back to Cannes for disembarkation.



A TASTE OF THE WORLD

What makes 'the ultimate luxury experience'? The array of potential answers to this question is as broad as can be, but chances are they revolve around minimum effort and maximum enjoyment. That is why the ultimate yacht charter is about so much more than just the yacht itself; it is the right itinerary, a well-oiled crew and of course high-end, mouthwatering dishes that match your dietary preferences. Let's ask professional chef Harry Bhiwa about what it is like to run a galley on board a yacht.



A MOUTHWATERING BLEND

A creative professional with a broad culinary repertoire and a calm personality: Harry's genuine passion for food, focus on service and natural desire to please make him a capable head chef. No wonder, as he has more than 10 years of working experience as a solo chef in the yachting industry.

His training and working experience is truly international, reflected in his cooking skills. "My expertise as a chef is using the fundamental ideas and techniques from various cuisines. My culinary spirit explores a wide pallet of preparations, spices and blends. The constants are a high standard of quality, artistic culinary plating and a light and elegant taste."



Harry is a versatile chef with experience on land as well as at sea. "In both cases, it is important to be able to work under high pressure. A chef has to be able to stand the heat, right? I believe the real difference lies in being able to keep a positive attitude and to communicate effectively throughout." As such, like many in the yachting industry, he is fluent in English and French and speaks basic Italian, Spanish, Portuguese and Creole.



MICHELIN-STAR GALLEY

Where high-end restaurant kitchens tend to offer plenty of space, spare hands and a continuous influx of fresh produce, maintaining a galley at sea is a different story. "As a chef on board a yacht, it is of critical importance to keep the kitchen immaculate and to have strong menu planning skills." Knowing dietary preferences and allergies is key, but so is a can-do attitude, according to Harry. "I am driven to maximise guest satisfaction every time. I want to create unique dishes that delight every guest. I think this comes from my experiences as a chef in top hotels such as Relais Chateaux and Michelin-star restaurants such as with Bernard Loiseau***. I bring the same outstanding work ethic and level of cuisine onto a yacht."

According to Harry, the main focus as a head chef on a yacht is meeting the exact demands of the vessel's owner or charter and delivering to standards expected of ultra-high net worth individuals. "I have the luxury of buying only the best fresh seafood, Kobe beef, caviar and so on. We use nothing but the best ingredients. All that is left is to express myself on a plate."





TECHNICAL MANAGEMENT

With the broadest array of in-house maritime knowledge, EXMAR Yachting isn't just the go-to for yacht charters. Another core service concerns Technical Yacht Management and Maintenance, be it for new yachts as those seasoned with character.

MAINTENANCE AND MANAGEMENT

New ships are, by default, easy to manage. But when it concerns maintenance, both new as well as more mature vessels need continuous care, as preventative and regular scheduled maintenance prevent unexpected failure. Working according to a 'fix before break' principle prevents major breakdowns, making it more

cost-effective in the long run. To us, maintaining a yacht to the highest technical standard is the heart of it all.

Never afraid to get our hands dirty, yachts in our Technical Management will always receive a combination of planned as well as condition-based maintenance in absolute compliance with all relevant certifications, classification society requirements and flag state regulations.

AUTOMATION

Though not yet fully ingrained in the smaller and medium size range yachts (below 500gt), at EXMAR Yachting we have started implementing software in our fleet that tracks maintenance. This dual software tracks and plans maintenance for both crew on board as shoreside management to follow up on. For instance, the application states that you have to 'change oil filter now' - a notification that both parties receive. When crew has completed the task, they confirm it in the application. This way, our professional shoreside management can follow up on maintenance precisely and in a timely manner, allowing for preventative as well as planned maintenance rather than emergency repairs.

At EXMAR Yachting, we consider it our honour to take the best possible care of your yacht, regardless of its age or location. If you're looking for a trustworthy, highly professional and dedicated Technical or Operational Yacht Manager, feel free to get in touch with our team.





BELGIUM-BASED MANAGEMENT FOR BENELUX OWNERS

With an ever-shifting operational and fiscal maritime environment, there is a real benefit for BENELUX-based yacht owners in choosing a Belgium-based yacht management company –regardless of the vessel's flag state. At EXMAR Yachting, we speak your language.

OWNER'S REPRESENTATIVE BENELUX

As owner or investor(s), it is useful and even important to work with an Owner's Representative who literally and figuratively speaks your language. Finding someone with similar cultural habits allows for better representation, speaking the same language makes it easier to translate the ever-changing financial- and maritime landscape, and having a representative nearby allows for quick turnarounds. Whether it concerns an owner or an Ultimate Beneficial Owner (UBO), we offer Owner's Representatives in all yacht-related fields, from commercial to technical and operational representation.

FLAG STATE-FLEXIBLE

As a Belgium-based Yacht Management company, we tick all the boxes for BeNeLux yacht owners. But what few might realise is that this is regardless of where an owner chooses to flag their vessel.

A yacht's ownership structure can be anywhere in the world, whichever country or even offshore. As we see it, proximity to the UBO is more relevant than proximity to a yacht's flag state. We have extensive knowledge and experience with ships under different flags. That means that EXMAR Yachting's Owner's Representatives are flag state-flexible and a trustworthy, knowledgeable party for all BeNeLux-based UBO's.

YACHTS FOR SALE

At EXMAR Yachting, we consider the term 'sales broker' to be a verb. Because whatever the budget, don't we all want the highest quality and the best possible deal? As an independent yacht broker, we can tap into the world's most extensive portfolios. But much more than that, it is our personal mission to give sound, unbiased advice on what entails a great deal, -whether you're on the purchasing or selling side of the market.





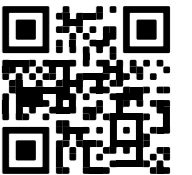
ESCAPE

LENGTH	36.6M (120'1")	GUESTS	8
BEAM	7.12M (23'4")	CABINS	4
BUILT / REFIT	2005		
BUILDER	PALMER JOHNSON	ASKING PRICE	€ 4,500,000



AGATHA

LENGTH	39.01M (128')	GUESTS	10
BEAM	8.28M (27'2")	CABINS	5
BUILT / REFIT	2006		
BUILDER	CRN	ASKING PRICE	€ 5.900.000



THE WOLF

LENGTH	31.78M (104'3")	GUESTS	8
BEAM	7.09M (23'3")	CABINS	4
BUILT / REFIT	2023		
BUILDER	MANGUSTA	ASKING PRICE	€ 12.950.000



MILLESIME

LENGTH	37M (121'5")	GUESTS	10
BEAM	7.32M (24')	CABINS	5
BUILT / REFIT	2020		
BUILDER	COUACH	ASKING PRICE	€ 10.900.000,00





FAST & FURIOUS

LENGTH	44.57M (146'3")	GUESTS	10
BEAM	8M (26'3")	CABINS	5
BUILT / REFIT	2016		
BUILDER	AB YACHTS	ASKING PRICE	€ 16.995.000,00



HELIOS

LENGTH	28.04M (92')	GUESTS	8
BEAM	6.4M (21')	CABINS	4
BUILT / REFIT	2012		
BUILDER	LAZZARA	ASKING PRICE	\$3.100.000,00




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LIZZI



LIZZI offers guests ample areas to unwind and kick back, perfect for relaxing yacht charters. The 23.4m / 76.9' motor yacht by shipyard Lazzara offers flexible accommodation for up to 6 guests in 3 cabins. Built in 2008, she is a luxury charter dream, offering excellent indoor and outdoor spaces sure to delight guests.

Built with a GRP hull and GRP superstructure, she has impressive speed and great efficiency thanks to her planing hull. Powered by 4 x Volvo engines, she comfortably cruises at 24 knots, reaches a maximum speed of 30 knots. With a shallow draft of 1.1m/3'7", LIZZI can anchor closer to coves and sheltered bays overnight. Her shallow draft and fast speeds make it a perfect yacht for reef exploration.

LENGTH	23.4M (77'-3")	GUESTS	6
BEAM	5.5M (18'1")	CABINS	3
BUILT / REFIT	2008 / 2020		
BUILDER	LAZZARA	ASKING PRICE	€ 1.300.000,00



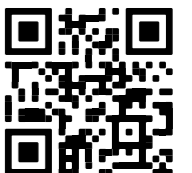
NOOR II



The 31.08m/102' motor yacht 'NOOR II' is an excellent superyacht for the luxury charter market. Delivered by the Italian shipyard Sanlorenzo she can comfortably accommodate up to 11 guests in 5 cabins. Built in 2020, NOOR II is the ideal luxury yacht for kicking back and relaxing whilst on charter.

Showcasing clever use of space with an artful combination of integrated systems and luxurious features, she's a crowd-pleaser for sure. On your charter, you'll find plenty to keep you busy and entertained, notably a deck jacuzzi, perfect to enjoy the scenery with your favourite drink in hand. Noor II benefits from some excellent features to improve your charter. Most notably air conditioning to keep you comfortable throughout your charter.

LENGTH	31M (102'-4")	GUESTS	11
BEAM	7.1M (23'4")	CABINS	5
BUILT / REFIT	2020		
BUILDER	SAN LORENZO	ASKING PRICE	€ 9.750.000,00





SPARK III

LENGTH	23.16M (76')	GUESTS	6
BEAM	6.1M (20')	CABINS	3
BUILT / REFIT	2021		
BUILDER	CNB YACHTS	ASKING PRICE	€ 3.500.000,00



IKIGAI

LENGTH	25.13M (82'5")	GUESTS	8
BEAM	6M (20'-4")	CABINS	3
BUILT / REFIT	2002		
BUILDER	JFA YACHTS	ASKING PRICE	€ 2.100.000,00



WALLY LOVE

LENGTH	30.5M (100'1")	GUESTS	8
BEAM	6.8M (22'4")	CABINS	3
BUILT / REFIT	2007 / 2022		
BUILDER	WALLY	ASKING PRICE	€ 4.450.000,00



TULIP

LENGTH	26.6M (87'3")	GUESTS	10
BEAM	6.12M (20'1")	CABINS	4
BUILT / REFIT	2012		
BUILDER	KM YACHTBUILDERS	ASKING PRICE	€ 3.600.000,00





STYLIA

LENGTH	22.8M (75'-2")	GUESTS	8
BEAM	10.8M (35'5")	CABINS	4
BUILT / REFIT	2022		
BUILDER	SUNREEF	ASKING PRICE	€ 7.800.000,00



LISA OF THE SEAS

LENGTH	20.36M (67'-2")	GUESTS	10
BEAM	9.84M (32'3")	CABINS	5
BUILT / REFIT	2020		
BUILDER	FOUNTAIN PAJOT	ASKING PRICE	€ 2.950.000,00



HAPPY SAILING !

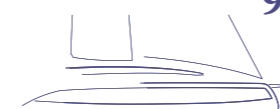
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CATAMARAN 90'

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- 12 m Beam overall
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- 2 X 150 Kw Electric Propulsion
- 47 m² / 8 Kw/h Solar panels area
- 4 Cabins Guest cabins
- Wider Aluminium shipyard



ECO YACHT 90' | 115' | 145'
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11 DAY SAMPLE ITINERARY CROATIA

DAY 1 RIJEKA

Upon your arrival in Rijeka, you will be transferred to the beautiful marina where the Crew will welcome you aboard with a chilled drinks and a buffet lunch. After a quick briefing from the Captain and once you are settled onboard, the real fun will begin!

BRIJUNI

The Brijuni Islands are a group of two small islands (Mali Brijun and Veliki Brijun) and 12 tiny islets located three miles NW from Pula and separated from the west coast of the Istrian peninsula by the narrow Fažana Strait. The archipelago was once an exclusive beach resort during the period of the Austro-Hungarian empire and president Tito's summer residence from 1945 until 1980. Nowadays, it is a national park and an exclusive holiday resort.. As you step onto Veliki Brijuni's quayside you are following the steps of Marshall Tito, Haile Salassie, Queen Elizabeth II, JFK, Sophia Loren, Elizabeth Taylor, Richard Burton and many more.



DAY 2 - CRES

Cres is a great place to visit, whether you want to explore the incredible nature of the island, lakes (Vrana Lake) or beaches. Climb the highest peaks and enjoy unforgettable views. When talking about beaches, Cres is the richest island. With an eauqly enchanting cultural and historical fortune in forms of museums, a Venetian Tower, Roman Bridge, city walls and churches, you will not get bored here.

DAY 3 - LOSINJ

Enjoy the splendid scenery of the Adriatic Coast while cruising to Mali Losinj. Mali Lošinj is the biggest settlement on the island of Losinj, found on the southern side of the Bay of Losinj, which has become a very important maritime and commercial centre, and today, also an important tourist destination. Positioned in the August Bay, the biggest closed bay of the island, and with 7000 inhabitants, today it is the biggest island town in the Adriatic. Mali Lošinj dates back to the 12th century when twelve Croatian families settled in the





eastern bay of St. Martin. First Croatian settlers were farmers, later they also turned to fishing, sailing and shipbuilding, and with that the settlements moved towards the coast. The golden age for Mali Lošinj was the end of the 19th century when thanks to seafaring the “small village” turned into a maritime town.

DAY 4 - OLIB - IST

Olib is part of the western Zadar archipelago. As there are no cars on the island, you can enjoy your vacation far from any bustle. With its hidden coves and the shallow bays Olib is known as the favourite destination for sailors and recreational fishermen. We recommend windsurfing besides fishing and diving. Not only the fish can be bought from the local fishermen, but also wine, cheese and homemade olive oil.

The island of Ist, with population nearly by two hundred people and with a town bearing the same name, is a true destination for a peaceful vacation. Placed in a bay with a small marina, Ist is ideal for secluded outdoor holidays. Enjoy its sandy beaches, bays and sandbanks ideal for fishing, diving and nautical tourism.

DAY 5 - KORNATI

Kornati National Park is one of the most magical areas of Croatia, often named a ‘nautical paradise’ in tourist publications. Sail through its 140 unforgettable islands, islets and reefs to test all of your nautical skills. The Kornati National Park covers the bigger part of the Kornati waters. Because of their exceptional landscape beauty, interesting geomorphology, and highly jagged and indented coast as well as because



of the rich submarine eco-system, the islands were proclaimed a national park in 1980.

One of the most popular islands is Mana, located in the heart of the archipelago. The island still has the remains of a 1950s film set, built to resemble a Greek village. There’s an archway looking over the open sea and some stone walls, slowly crumbling after being exposed to the salt-laden air and wind for half a century. Do not miss a chance to visit Konoba Opat and taste the delicious fresh fish.

DAY 6 - SOLTA

The island of Solta is a small island located near the town of Split, one of the most popular tourist destinations on the Adriatic. Although Solta is the closest island to Split, it has remained a place of pristine natural beauty. It is a place where you can find peace and tranquility wherever you wander. It is believed that Greeks named the Island Olynthia in the 4th century BC, which means ‘immature fig’, The Romans renamed in Solent (Solta) - the Island of the sun. Solta was a wealthy province of Split and the Roman Emperor Diocletian had his summer residence and a private fish farm here. Remains of Solta’s Roman, Gothic and other historical periods are found throughout, but you need time to find them.

DAY 7 - BRAC

Cruise to the Island of Brac to visit Zlatni Rat (Golden Horn); one of the most spectacular beaches in Croatia. Covered in pine forest, lovely olive groves and vineyards, Brac is another attractive island for yacht charterers to visit. Bol is the oldest coastal settlement on the island of Brac. It exists in the solitude of the southern landscape, and stretches few kilometres



along the coast. The sea in front of it is crystal clear, transparent waves resemble a cut crystal. To the west from Bol lies the beach Zlatni rat (Golden Horn) one of the most beautiful beaches of the Adriatic.

DAY 8 - HVAR

Continue your cruise to the sunniest place in Croatia - the Island of Hvar, that offers both peace and tranquility & a great choice of nightclubs and bars.

When we think of Hvar, we picture the island with rich vegetation of palms, aloes, pine trees, laurel, rosemary and lavender. It is the sunniest island in Croatia, boasting not less than 2.724 hours of sunshine per year. The southwestern side of the island of Hvar is bordered by the romantic string of 'Pakleni otoci' (Resin Islands); a cluster of islands, islets and cliffs, just few of them inhabited. They are perfect to explore with a boat, with so many different islets and beaches. In the last couple of years, Hvar has become one of the most popular party destinations in Europe.



DAY 9 - KORCULA

Continue to cruise to the Island of Korcula that offers a lot of beautiful sights. Admire the Old Town of Korcula, visit Marco Polo's stomping grounds and taste one of the famous Croatian wines - Posip.

The largest island of the Dubrovnik area, Korcula, offers a lot of beautiful sights, especially in its main town, which bears the same name. Its appearance today mainly comes from the time it belonged to the Republic of Venice. The most interesting place to visit on the island of Korcula is the house of Marco Polo, and if you have a chance see the medieval knight game/dance called Moreska.

DAY 10 - LOKRUM

Anchor in front of the Old Town of Dubrovnik. Enjoy early morning swim and walk across the island of Lokrum. Have a lunch with a view of the Old Town of Dubrovnik. An uninhabited island situated in front of the Old Town of Dubrovnik is a perfect place to relax



In 1979, the city of Dubrovnik joined the UNESCO list of World Heritage Sites.

DAY 11 - TIVAT

Tivat is located in the central part of the Boka Kotorska bay. Although it is the youngest town in the Boka region, Tivat has a lot of interesting and attractive destinations. Renaissance Summer House Buca in the centre of city, Ostrvo Cvijeca (flowers' island) with sacred monuments, Gornja Lastva, the old nucleus at an altitude of 300m, the magnificent beach at Plavi Horizonti and the island Sv. Nikola are tourist destinations that should be visited in Tivat.

In the city it self there is the natural marina Kaliman. Tivat is also the only place at the littoral with an airport. There is also a choice of cultural events, such as Bocarska Olympiad and Ljetnje Feste.

and escape the midday heat of the city. The history of island cannot be told without its legends. According to one of the legends, Richard the Lionhearted was shipwrecked after returning from the crusades and safely ashore on Lokrum.

DUBROVNIK

Take a guided tour of the Old Town of Dubrovnik before having a dinner in one of the best restaurants set within the great walls of Dubrovnik restaurant 360.

The crown jewel of the Croatian Adriatic is the city of Dubrovnik, studded with mediaeval walls that you simply mustn't bypass during your navigation of the Croatian south. Dubrovnik is one of the most prominent tourist destinations in the Mediterranean, known also as the Pearl of the Adriatic.





EXMAR YACHTING GOLF TROPHY

On April first, EXMAR Yachting hosted its very first golf trophy at Royal Latem Golf Club. It was a great opportunity to see some of our clients again and their enthusiasm and sportsmanship were contagious, despite the typical Belgian weather.

As one of the participants stated: "If we couldn't handle Belgian weather, we would have never picked up golfing!" This was clear from the many happy faces, indeed. After the game, it was time for canapés and, of course, the trophy. The first prizes were: Champagne Laurenti + Titleist golf bag (men's competition) and Champagne Laurenti + golf trolley (women's competition). The runner-ups went home with other gifts such as gift cards, champagne and golf balls.

Being able to catch up with clients and meet new people in a different environment was a great

experience that tasted like more. Maxim Beckers, sales manager at EXMAR Yachting: "Considering there were mainly Belgian golfers present at this event, it was interesting that they thought that yacht management or yacht charter companies tend to be based in other countries, such as in southern France. Belgium is easily overlooked, yet there are so many advantages in working with a yachting company that literally and figuratively speaks your own language. That mutual sense connection was very sensible at the golfing event."

We are excited to organise more events for our clients to connect on new levels. Let's meet at the following events:

- » AB-Events Haspengouwen tour on May 7th
- » F1 Monaco from May 26-29
- » Royal Kapellen Golf event on June 11th
- » 'Sud entres amis'-tour (Corsica & Sardinia) from June 19-23

Would you like us to be present at a different event or would you like to join us at one of the events above? Feel free to contact us with suggestions or to invite us to other events.

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