

EXMAR YACHTING

HOT IN THE MED

CYCLADES ISLANDS AMALFI COAST

CLIENT TESTIMONIAL A PERSONAL APPROACH TO CHARTERING

LUXURY TREASURE HUNTS

> IN THE SPOTLIGHT YACHT MANAGEMENT SALES & CHARTER

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WELCOME ON BOARD

At Exmar Yachting we are pleased to announce our high-end luxury magazine. This biannual glossy is packed with industry insights, exclusive holiday destinations, super yacht fleet updates and overall luxury lifestyle content.

Let your imagination run wild as the team takes you on a trip around the highlights and hidden gems of Greece, get familiar with our newest senior broker Marina and find out why first-time charterer Oswald now recommends our services to his acquaintances.

We hope you enjoy reading this magazine and that it awakens your favourite holiday memories and wildest yachting dreams.

Feel inspired? Hold on to that thought and contact us with questions, feedback or booking inquiries at any time.

Your pleasure, our business.

Carl-Antoine Saverys

Director Yachting





Overlooking the River Scheldt from the office, EXMAR Yachting HQ is based in the historic port city of Antwerp. Part of EXMAR Group, renowned as a leading force in innovative international shipping solutions, our background in every single aspect of seafaring is endless. Together with the Group's diverse, professional experience, we have the broadest maritime knowledge of the entire yachting industry. That means we know how to navigate cost-effective operational services while never losing sight of our professional high standards.

More importantly, EXMAR Yachting is Belgium's leading exclusive charter agent and manager of luxury motor yachts, sailing yachts and catamarans. Our expertise, destinations and contacts have a global reach.

YACHT CHARTER

Whether this is your first of many or your manieth of firsts; a yacht charter is always supposed to be an unforgettable experience. No matter how of a practised charterer you've become, EXMAR Yachting aims to offer exceedingly impressive getaways to you and your loved ones. A yacht charter should always feel refreshing yet familiar, thrilling yet safe and positively overwhelming.

YACHT SALES

At EXMAR Yachting, we consider the term 'sales broker' to be a verb. Because whatever the budget, don't we all want the highest quality and the best possible deal? As an independent yacht broker, we can tap into the world's most extensive

portfolios. But much more than that, it is our personal mission to give sound, unbiased advice on what entails a great deal, –whether you're on the purchasing or selling side of the market.

YACHT CREWING

It's not just the finishing touch, it's an essential element to any yachting experience: yacht crew. We believe that the combination of a well-maintained, first-class luxury vessel with a professional crew offering second-to-none service is a non-negotiable element for both owners and charterers alike. Specialised in vessel-specific crewing, we match the perfect yacht crew to your catamaran, motor yacht or sailing yacht.









YACHT MANAGEMENT

Whether you're a first-time or an experienced owner, you might be looking for new yacht management to maintain the pleasure of yacht ownership. While a dream come true, owning a yacht is a time-consuming and demanding responsibility. What a relief to find a trustworthy and highly experienced professional in EXMAR Yachting, to navigate you through every aspect of yacht management.

FRACTIONAL YACHT OWNERSHIP

Fractional yacht ownership combines the best of yacht ownership and chartering. With a lower initial investment and shared running costs, you don't have to worry about charter revenues because the usage is already optimised between you and your ownership partner. The same goes for maintenance, of which costs are split between the owners. Luxury lifestyle at a fraction of the cost.

NEW BUILD YACHT CONSTRUCTION

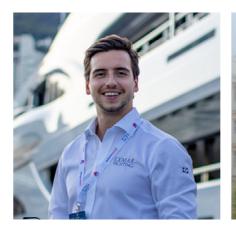
Is there anything better than owning a yacht, you ask? In essence, no, not really (but this might be the only thing we are biased on!). However, you can level it up by commissioning your own, custom-designed new build yacht. If you are a prospective owner of a new build yacht or have already commissioned your own bespoke vessel, EXMAR Yachting has all levels of technical- and operational dedicated staff and crew members at hand.

REGISTRATION, FINANCE, INSURANCE, SAFETY

Our finance team consists of qualified and experienced accountants. In close cooperation with your Captain and operational staff, we will ensure that budgets are established, measured and carefully maintained. We have well-established procedures in place and timely reporting designed to meet our customers' requirements.

STOP DREAMING, START PLANNING

OUR EXPERTS ARE HAPPY TO HELP YOU



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FAMILIARISATION TRIP QUEEN MARE

Our broker Maxim Beckers had a familiarisation trip to the lovely QUEEN MARE in Gocek, Turkey, following the TYBA yacht show.

The 58M luxury yacht is a true queen indeed. Her crew is one to match: kind, attentive and ready for the charter season ahead. Captain Gultepe has been with the yacht for many years and knows her through and through.

If you're looking for an equally impressive as well as fun charter, QUEEN MARE might just be the perfect fit. With a wide array of tenders and toys, seabobs, flyboarding / jetboarding, wake surfing, an e-foil board and even an actual slide, she brings joy to all on board. We have had the pleasure of chartering her to our clients before, and their experiences were always splendid.









Ferrari Antwerp

Discover the **Ferrari Roma**, the mid-front engined 2+ coupé that combines clean, timeless design with unparalleled performance and handling.

Fuel economy and CO2 results for the Ferrari Roma in mpg (l/100km) combined: 26.2 (10.8) to 13.1 (21.5). CO2 emissions: 246 - 490 g/km.

Ferrari Antwerp Ertbruggestraat 108 C | 2110 Wijnegem | **Belgium** Tel. +32 3 376 20 43 nicolas.reekmans@fm-a.be antwerp.ferraridealers.com

Ferrari.com



QUEEN MARE still has some availability this summer in Greece / Turkey, so be sure to get in touch if you are yet to book your summer break.

Special thanks to Andrew, Captain Gultepe and QUEEN MARE's crew for their hospitality!



The new Grecale Trofeo. Everyday Exceptional

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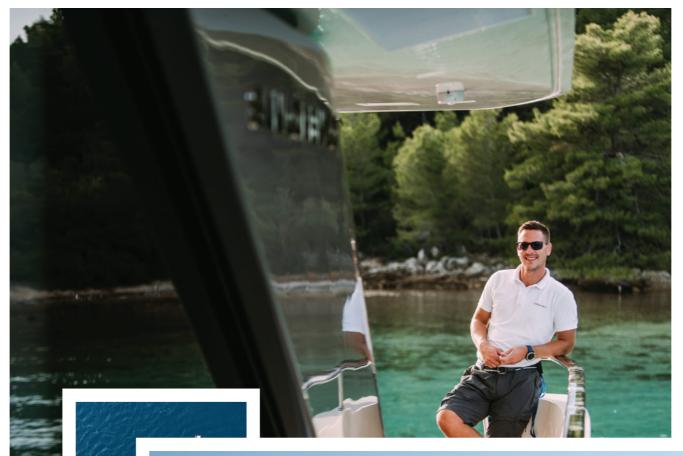
YACHT CHARTERS A PERSONAL TESTIMONIAL

A yacht charter is the preferred way to spend the holidays for many. For some, however, it is an entirely new experience. A first that leaves one wanting more, as first-time charterer Oswald V recently discovered. He started, enjoyed and ended his trip in ultimate holidaymode, as his charter came with a doorstep-to-destination-and-beyond service. "I had no idea such a service even existed!"

CAREFREE AND TRUSTWORTHY

Organising a trip abroad can come with many challenges, of which the first is always; where to even start? "You end up spending hours and hours browsing the web, only to find options you don't know whether to trust or not. It is so overwhelming," Oswald explains. "When I got in contact with EXMAR Yachting, it was as simple as putting down our wishes. A few days later, we received a few offers that matched our search."

As a busy professional, having someone else filter options and arrange the to-do's can be an essential element to a carefree holiday. EXMAR Yachting can take care of every step and detail from the second you close your front door at home.



"We were travelling with a group of six, —some were flying in, others were driving and so on. I was surprised to realise that the Captain knew exactly who was to arrive when; our charter broker had briefed the crew about every tiny detail. All we had to do was communicate our wishes during the booking process and pack our bags."

SYNERGY

EXMAR Yachting always makes sure they know a client's wishes and demands before boarding. Broker Maxim: "A yacht charter is about much more than the yacht itself: the crew, a personalised itinerary and a client's preferred food and beverage options on board are all key ingredients of a truly relaxing holiday. On board, everything has to flow in sync with the client's expectations. You can't just switch people around or go grocery shopping at open sea, it is all about synergy."





"IT'S LIKE A FIVE-STAR WEDDING PLANNER FOR YOUR HOLIDAY."

Oswald can only reiterate how well-synced it all was. "Everything went smooth, from our first inquiry to the actual trip and our return home. We ended up having every meal on board, something I didn't think I would enjoy. I thought I would want the freedom to go ashore for dinner, but everything was just so perfectly arranged on board that we did not want to leave. I would describe it as hiring a professional wedding planner; it is such a luxury to find a trust-worthy team of experts to arrange your holiday in the most pleasant and carefree way."



HIGHLY RECOMMENDED

Yacht chartering is the ultimate holiday luxury, Oswald can now confirm: "From the second you enter the yacht, all you have to do is enjoy your time. That's why we thoroughly enjoyed chartering: it leaves us flexible and we can opt for a brand-new yacht with every next charter!"

EXMAR Yachting holds the slogan 'your pleasure, our business' very close. "I highly recommend them; there are so many nuances we had no clue about, but they are experts in all luxury travel-related areas. To be honest, I don't know why we never realised a service like this existed. It's definitely not the last time we'll be contacting them!"



LET US INTRODUCE YOU TO

MARINA DONCHENKO



Good news for and from EXMAR Yachting: senior broker Marina Donchenko recently reinforced the team. Stationed in Greece, the aptly named Marina has been a professional yacht charter broker for years, with previous professional experience in events, tourism and as associate professor at Kharkiv University. Let's get familiar with Marina!

THE SECRET INGREDIENT OF OUTSTANDING COMPANIES

'Marina' is indeed a pretty extraordinary name for someone in the yachting industry. Luckily, her professionalism matches! With yacht charters as her speciality, clients love her for her ever fast and always spot-on approach. "My pedagogical background helps me to understand different people and different needs. I always work fast, but more importantly, I have a good ear to really hear, feel and understand someone's wishes. I think it helps that I don't just consider this my work, but also my passion and hobby."

She's very pleased to join the team, because for her, an outstanding company is about a deeper layer. "All companies have more or less the same tools to provide their services. What makes the difference is the people: the team, the attitude and their approach. The fact that we offer such a wide array of services and are fully committed to making dreams come true makes that I am very excited to keep up EXMAR Yachting's excellent reputation."



UNLIMITED ADVENTURES

In 2014, Marina moved to Greece and she has been getting to know the country better and better every day. "I've been in Greece for a long time, but you can never really say you 'know' this country. It is a well without a bottom; you need more than a lifetime to visit all the beaches, bays and islands. That also makes it a great country for yachting, especially for those who love to sail. You can return a million times and still discover something new with each visit."

Fluent in Ukrainian, Russian, English and Greek, means that Marina has local knowledge like few others. "Not just its geography, but also its history is limitless. I love how every local has a favourite myth, for instance. Every spot you visit holds an ancient Greek tale to tell. So many places to see, so much history to read, so much mythology to fantasise about!"





GREECE CYCLADES ISLANDS

OVERVIEW - 8 DAY SAMPLE ITINERARY

>	DAY 1	ATHENS - KYTHNOS	38 nm
>	DAY 2	KYTHNOS - MYKONOS	53 nm
>	DAY3	MYKONOS - PAROS (VIA ANTIPAROS)	49 nm
>	DAY 4	PAROS - SANTORINI (VIA IOS)	50 nm
>	DAY 5	SANTORINI - MILOS	69 nm
>	DAY 6	MILOS - SIFNOS (VIA POLIEGOS)	27 nm
>	DAY 7	SIFNOS - POROS	33 nm
>	DAY 8	POROS - ATHENS	30 nm

nm = Nautical miles

A yacht typically travels 8 to 20 nautical miles per hour, so depending on your itinerary, and the amount of hours you want to be sailing between the various destinations, this may affect your choice of charter yacht.

For example, Cannes to St. Tropez, approx. 24 nm, on a medium size sailing yacht under sail will take up to 3 hours sailing, where a fast motoryacht could do this in an 1 hour. Palma de Mallorca to Ibiza is 68 nm, meaning 8.5 hours sailing of 3-4 hours with a fast motoryacht.

DAY 1 - KYTHNOS

Kythnos, with its whimsical craggy coastline, is an amazingly beautiful island. Cobbled streets, whitewashed houses, churches and windmills create a beautiful landscape for those who appreciate the idyllic, beguiling beauty of little Greek islands. Katafyki Cave, where local residents hid during WWII, the two-sided Kolona beach (which is actually a spit connecting Kythnos with the island of Saint Luke) and old donkey paths turned into spectacular hiking trails would thrill those who love to move around and explore new places. Thermal springs and a warm translucent sea attract those who like splashing fun. In short, Kythnos has something enticing to offer to virtually anyone.

DAY 2 - MYKONOS

Trendy and cosmopolitan, with its signature windmills, Mykonos is extremely popular with international intellectual elite and bohemic circles. You go here for stupendous beaches, a dizzying array of clubs and bars, the biggest open-air Super Paradise, all-night parties and world-famous DJs.

Near Mykonos lies the island of Delos, the legendary birthplace of Apollo and Artemis, now an uninhabited open-air museum. It takes several very rewarding hours to have a comprehensive tour of Delos, leaving behind lingering impressions of this unique location.





DAY 3 - PAROS

Paros, charming and idyllic, was named after the leader of the Arcadians who arrived here in the 10th century BC. Its propitious location – Naxos, los, Mykonos are just a stone's throw away – and impressive historical buildings, fabulous beaches and favourable conditions for windsurfing and other water sports, make it an increasingly popular vacation destination.

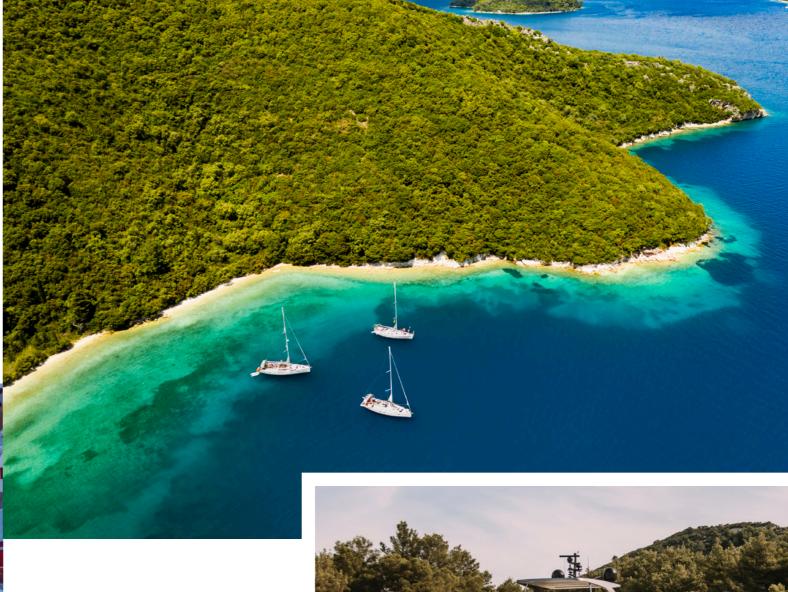
Planning your Paros stay, make sure you include Panagia Ekatondapiliani Cathedral in your wanderings. This impressive place of worship dates back to the times of the Byzantine Empire. Impressive stone work, lovely frescoes, lemon trees in the yard – the visit to this cathedral is relaxing and invigorating at the same time.



DAY 4 - SANTORINI (THIRA)

Once there was a large, circular-shaped island in the Aegean Sea. A major volcanic eruption occurred around 1450 BC, splitting the island into five smaller ones: the archipelago of Saint Irine, or Santorini. Looking at the two bigger chunks – Thira and Thirassia – you can still see the outline of the original island.

Thira's capital is situated on a steep rocky outcrop over the caldera; it is a place of unforgettable beauty. The dormant volcano lies between Thira and Thirassia, forming the islet of Palea Kameni. Volcanic activity here was last recorded in 1950, when it caused a major earthquake. Nowadays only thermal springs and hot gases show that the volcano is not extinct.



DAY 5 - MILOS

The legendary statue of Venus de Milo, one of Louvre's most prized possessions, comes from the island of Milos. The Archaeological Museum exhibits a replica now, but there are plenty more reasons to visit the island.

Firstly, there are more beaches here than on any other Cycladic island, one of which is the mindblowing Sarakiniko Beach with its lunar landscapes, white pumice formations and whimsical shapes. Throw in scenic caves, lovely little villages and culinary delights and you get the general idea of why not to skip Milos on your itinerary.

DAY 6 - SIFNOS

Herodotus rightfully mentioned that residents of Sifnos were prosperous people. This island was known not only for its significant marble deposits (referred to as 'sifnian stone'), but also for its gold and silver mines.

The mines and quarries are no longer in use (you can still see ruins of them scattered around the island), but Sifnos is still blessed with amazing beaches, scenic walking trails and the stunning beauty of its central core. The island is also known for its ceramics (in the port settlement of Kamares you can find a few shops selling ceramic pottery), numerous churches and religious festivals in summer.





DAY 7 - POROS

Poros is in the south-west of the Saronic Gulf. It is not one, but rather a pair of islands connected by a bridge: larger Kalavria, carpeted with verdant forests, and smaller, craggy Sphairia, with a bustling picturesque town rising amphitheatrically from the harbour.

Opposite from Poros, just 10 minutes away by sea, you reach the Peloponnese coast with its famous lemon grove. If you are travelling in May, be prepared to smell the enticing perfume of lemon blossoms as you sail along the coast in your luxury yacht.

MORE DESTINATIONS, ITINERARIES AND INFORMATION:



LEAVE AT ANYTIME

Our commitment to you goes a long way. In fact, it takes you all the way, anywhere you would like to venture. You see, we don't just fly passengers, we accommodate guests. We meet your requests with outstanding service and dedication to detail. From engineer to crew, our team tends to your seamless and carefree travel experience.

Leave the hassle to us; leave at any time. DESTINED TO DELIGHT

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DOUCE FRANCE is equipped for charter worldwide, discovering the most beautiful locations whilst offering the highest standards of yachting. Guests appreciate her spaciousness and intimacy, her elegance and fine stance on the water. At 42.2 metres she is the largest schooner sailing catamaran in the world. The aft deck is an exquisite sunbathing area and lends itself to cherish a perfect ocean sunset. Her trampolines offer room for guests to sprawl out on and feel the sea spray as she glides along to explores new horizons.

Up to twelve guests may be accommodated in the six air-conditioned staterooms, attractively lined with pale sycamore wood. Each room comes with an en-suite bathroom and offers the option of either a queen double or twin single bed arrangement and leaves sufficient room for a convertible desk or dressing table. Douce France meets all the requirements for a perfect holiday in secluded locations with a high standard of service and a welcoming crew.

LENGTH	42.2M (138'5")	BUILDER	P
BEAM	15.4M (51'6")	BUILT / REFIT	1
GUESTS	12	SUMMER LOCATION	N
CABINS	6	WINTER LOCATION	F
CRFW	7	CHARTER PRICE (low / high)	€

ALUMARINE 1998 / 2021 MEDITERRANEAN PLEASE ENQUIRE €96,000 / €106,000





ENGTH	19.7M (65'4")	BUILDER	FOUNTAINE PAJOT
EAM	9.4M (31'2")	BUILT / REFIT	2011
UESTS	10	SUMMER LOCATION	GREECE
ABINS	5	WINTER LOCATION	GREECE
REW	3	CHARTER PRICE (low / high)	€19,000 / €27,000





LENGTH	20.42M (67')	BUILDER	FOUNTAINE PAJOT
BEAM	9M (30'6")	BUILT / REFIT	2020
GUESTS	10	SUMMER LOCATION	GREECE
CABINS	5	WINTER LOCATION	GREECE
CREW	4	CHARTER PRICE (low / high)	€35,000 / €39,000









AETHER (ex. Number One) is pure luxury in a catamaran. Her expansive flybridge with an authentic ocean terrace and a forward cockpit with jacuzzi are just some of her hallmark features. You can experience the exhilaration of sailing or simply relax on the decadent lounges and sunbathing beds. Her stunning interior is boldly modern and incredibly spacious to deliver the ultimate comfort and luxury.

She accommodate up to 8 guests in four cabins – one master suite and 3 queen bed cabins, all with private bathrooms. The flybridge together with the forward deck offers plenty of space for sunbathing and relaxing and the aft cockpit is a great area for socialising and alfresco dining. The crew consists of a captain, hostess and chef, who look forward to pampering guests on board without leaving any wish unfulfilled.

LENGTH	20.42M (67')	BUILDER	FOUNTAINE PAJOT
BEAM	9.75M (32')	BUILT / REFIT	2018
GUESTS	8	SUMMER LOCATION	GREECE
CABINS	4	WINTER LOCATION	GREECE
CREW	3	CHARTER PRICE (low / high)	€29,500 / €39,500





LENGTH	24.38M (80')	BUILDER	SUNREEF YACHTS
BEAM	11.5M (37'9")	BUILT / REFIT	2019
GUESTS	10	SUMMER LOCATION	MEDITERRANEAN
CABINS	5	WINTER LOCATION	CARIBBEAN
CREW	4	CHARTER PRICE (low / high)	€79,000





LENGTH	30.65M (100' 7")	BUILDER	PERINI NAVI
BEAM	7.2M (23' 7")	BUILT / REFIT	2012 / 2016
GUESTS	8	SUMMER LOCATION	MEDITERRANEAN
CABINS	4	WINTER LOCATION	PLEASE ENQUIRE
CREW	4	CHARTER PRICE (low / high)	€50,000 / €55,000



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There are sailing yachts, and there is VERTIGO. She scooped every superyacht prize going on her launch, thanks to a dream design collaboration between Philippe Briand, the genius behind the world's fastest luxury boats, and Christian Liaigre, who has designed homes for Karl Lagerfeld and Calvin Klein. Such high standards make her an icon.

Her Christian Liagre design resembles a New York Loft, with two salon spaces and a dining area with seating for up to 12 guests. Allowing the spaces to be separate or open plan as desired, the liquid crystal panels and doors can be rendered transparent or opaque at the flick of a switch. Her decks are all-day, all-weather spaces, and can be cleverly adapted for various climates with removable Bimini covers, glass screens and air-conditioning.

BUILDER

BUILT / REFIT

SUMMER LOCATION

WINTER LOCATION

CHARTER PRICE (low / high)

LENGTH 67.20M (220'6) BEAM 12.53M (41'1') GUESTS CABINS 5

ALLOY YACHTS 2011 / 2019 PLEASE ENQUIRE CARIBBEAN & BERMUDA €325,000









HYPERION will provide a memorable sailing experience for an intimate group of up to six guests. The interior aboard the was designed by Pieter Beeldsnijder. She is simply a stunning embodiment of luxury, style and overall quality.

Boasting three interior lounges areas, the pilot house has two spacious seating areas with unrivaled views. Below, the upper salon features surrounding windows, a formal dining table and lounge area. The lower salon is the ideal area to enjoy an evening of entertainment, with a generous lounge space and a piano. Guest accommodation is below decks aft, divided in two double and two twin cabins.

Sailing yacht HYPERION offers ample exterior living on luscious teak decking. The aft deck has a covered seating area, dual helm stations with alfresco dining option and plenty of space to entertain both formally or casually.

LENGTH 47.2M (155'-2") 9.56M (31'4") BEAM CABINS 3 CREW

BUILDER **BUILT / REFIT** SUMMER LOCATION WINTER LOCATION CHARTER PRICE (low / high)

ROYAL HUISMAN 1998 / 2020 **MEDITERRANEAN** CARIBBEAN & THE BAHAMA \$91,000 / \$112,000



CREW



LENGTH 23.17M (76') 6.1M (20') BEAM 3 CABINS CREW

BUILDER BUILT / REFIT SUMMER LOCATION WINTER LOCATION CHARTER PRICE (low / high)

CNB Yachts 2017 MEDITERRANEAN CARIBBEAN & THE BAHAMAS

€20,000 / €26,000





LENGTH	25.1M (82'4")
BEAM	6.3M (21'-4")
GUESTS	8
CABINS	4
CREW	2

BUILDER BUILT / REFIT SUMMER LOCATION

CHARTER PRICE (low / high)

WINTER LOCATION

OYSTER MARINE 2014

MEDITERRANEAN CARIBBEAN & THE BAHAMAS

€25,000 / €25,000









NOOR II showcases Sanlorenzo Shipyards' willingness to enter uncharted territory, as she is their first asymmetric yacht. With her sleek lines, inviting atmosphere, jacuzzi bubbling on the fly and with a chase boat following her around, it is no wonder she is known as the queen of the Med. Her innovative 360-degree infinity view establishes a surreal feeling at sea. Car designer guru Chris Bangle truly covered all of the bases when creating this 31 m. beauty.

Boasting fantastic views from a number of vantage points, guests can enjoy the ever-changing scenery from the glass-covered top deck, her outdoor lounge and elegant interior with floor-to-ceiling windows. The Adriatic, which is the ideal environment for swimming, snorkeling and soaking up the views, will be her cruising grounds this summer.

LENGTH	31.08M (102')
BEAM	7.1M (23'29")
GUESTS	11
CABINS	5
CREW	5

BUILDER BUILT / REFIT SUMMER LOCATION WINTER LOCATION

CHARTER PRICE (low / high)

SANLORENZO 2020 **CROATIA & MONTENEGRO**

CROATIA & MONTENEGRO €105,000 / €115,000









Become one with the ocean on ONE BLUE. Experience total freedom at sea on board this Oceanline yacht. Dutch yacht designer Frank Mulder has created the perfect setting to live life at sea with an inviting and contemporary ambiance.

The spacious saloon area is cosy and comfortable, leading to a nice dining area seating twelve guests. ONE BLUE can sleep twelve guests in six staterooms. The stylish master stateroom covers two levels, boasts large windows letting in plenty of natural light, a king-size bed, desk and large sunken bathroom with bathtub and shower. Three more double staterooms will sleep your guests in modern and sleek style.

LENGTH 38M (124'8") BUILDER

BEAM 7.54M (24'8") BUILT / REFIT

GUESTS 12 SUMMER LOCATION

CABINS 6 WINTER LOCATION

CREW 6 CHARTER PRICE (low / high)

OCEANLINE
2009
CROATIA & MONTENEGRO
CROATIA & MONTENEGRO
€89,000 / €99,750









Showcasing meticulous craftsmanship coupled with high-end luxurious finishes, motor yacht BERZINC certainly has the "wow" factor, along with state-of-the-art amenities and array of water toys, promising truly unforgettable yacht charters for even the most discerning guests.

Berzinc is great for families thanks to her child-friendly setup. She offers guest accommodation for up to 12 guests with a layout comprising a master suite, two double cabins and two twin cabins. The bed configuration includes 2 pullmans. She is also capable of carrying up to 8 crew onboard to ensure a relaxed luxury yacht charter experience.

LENGTH 44.68m (146' 8")
BEAM 7.16m (23' 6")
GUESTS 12
CABINS 5
CREW 8

BUILDER
BUILT / REFIT
SUMMER LOCATION
WINTER LOCATION
CHARTER PRICE (low / high)

ASTILLEROS DE MALLORCA 2022 MEDITERRANEAN MEDITERRANEAN

€85,000 / €95,000









Motor yacht LEL boasts a wealth of convivial spaces, perfect for luxury yacht charters with families of friends, offering ample opportunities to kick back and relax, or enjoy the water on the yacht's array of water toys. The choice is yours.

LEL is great for families thanks to her child-friendly setup. Built in 2020, she offers guest accommodation for up to twelve guests with a layout comprising a master suite located on the main deck, one VIP cabin, three double cabins and one twin cabin. The supremely spacious full beam master suite features extensive storage space provided by the dressing room. There are eight beds in total, including 1 queen, 4 doubles, 2 singles and 1 pullman. She is also capable of carrying up to nine crew onboard to ensure a relaxed luxury yacht charter experience.

LENGTH 49.7M (163'1") BEAM 9M (29'6") GUESTS CABINS

ROSSINAVI BUILDER **BUILT / REFIT** 2020 SUMMER LOCATION MEDITERRANEAN WINTER LOCATION MEDITERRANEAN CHARTER PRICE (low / high) €285,000 / €299,000









Previously named GIANT I, LEGEND is built to endure almost every conceivable climate whilst providing the utmost comfort to her guests. She masterfully provides opulence at a grand scale, comfortably accommodating up to no less than 22 guests for epic adventures at sea (plus 28 crew and 10 additional staff if necessary). She features a decadent master suite, 2 VIP staterooms, 4 double cabins, 4 twin cabins, and 2 convertible cabins, each uniquely decorated.

Her entertainment options are spectacular: highlights include her elaborate Balinese spa, --featuring almost every conceivable luxury one could think of,-- a cigar room, a whisky bar and a 14-seat cinema. But the pièce de résistance is undoubtedly her waterfall-fed, outdoor jacuzzi which can comfortably fit 16 guests.

BUILDER **IHC VERSCHURE** LENGTH 77.40M (253'11) BEAM 13.2M (43'4") BUILT / REFIT 1974 / 2019 **GUESTS** SUMMER LOCATION **MEDITERRANEAN** CABINS PLEASE ENQUIRE 11 WINTER LOCATION 28 €545,000 / €595,000 CREW CHARTER PRICE (low / high)



CREW

SAMPLE ITINERARY 8 DAYS / 7 NIGHTS

THE GULF OF NAPLES & THE AMALFI COAST



DAY 1 NAPLES - PROCIDA - ISCHIA

A welcome on board is like a first impression, you only get one shot to make it perfect. That's why the crew is more ready than ever to have you. Enjoy your cocktail and settle in at your own pace, as your Captain navigates the yacht to the sunny and colourful island of Procida. The smallest of the Flegrean Islands is situated between the mainland and the larger island of Ischia.

The most picturesque and charming spot is the Coricella; a thin sliver of waterfront backed by a cliff full of colourful fishermen's houses. Anchor in Cala del Pozzo Vecchio, a scenic bay beneath cliffs on the north-western shore, where part of the movie II Postino was filmed. Here you can relax, take a swim and have lunch before leaving to one of the many anchorages, like the little village of Forio that springs to life in the evening.

THE GULF OF NAPLES & THE AMALFI COAST

OVERVIEW - 8 DAY SAMPLE ITINERARY

>	DAY 1	NAPLES - PROCIDA - ISCHIA
>	DAY 2	ISCHIA - SORRENTO
>	DAY3	SORRENTO - CAPRI
>	DAY 4	CAPRI - CAPRI
>	DAY 5	CAPRI - NERANO - POSITANO
>	DAY 6	POSITANO, AMALFI , LI GALLI, AMALFI
>	DAY 7	AMALFI - SANT'ANGELO D'ISCHIA-NAPLES
>	DAY 8	SANT'ANGELO D'ISCHIA - NAPLES





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DAY 2 ISCHIA - SORRENTO

After a lazy breakfast, there is time to discover the large, sprawling green island. As well as sandy beaches and blue waters, the island boasts natural thermal springs with healing properties and spa complexes. Part of a large volcanic area that was very active in the distant past, Ischia is famous for its warm waters and mountains that bear witness to their volcanic formation.

A small isthmus alongside a packed beach connects the mainland to a rocky outcrop, which was once topped by a tower. In Roman times, the island belonged to Emperor Augustus, who took a fancy to it, and his successor Tiberius, who made it his home when Rome became too hot to hold him. You can still visit the ruins of their villas, and appreciate the spell that charmed the Emperors.

After a sophisticated lunch under the shade of the yacht's aft cockpit, you can do some snorkelling or water sports before leaving to the old harbour of the well-known town of Sorrento.





DAY 3 SORRENTO - CAPRI

Sorrento is situated on a terrace 50 metres high, sloping steeply into the sea. This town is calm and tranquil, with only a handful of beautiful beaches. The main drawcard of Sorrento is its nature: stunning views, pristine blue sea, lush greenery and salubrious air. It is the ideal destination if you want to alternate the beach and water sports with enlightening excursions. As for souvenirs and presents, Limoncello di Sorrento, a strong fragrant liqueur made of locally grown lemons, never fails to disappoint.

Capri is an undeniable tourist Mecca, and you won't wonder why: the indented coastline, stupendous grottoes and caves, the unbelievable Natural Arch (Arco Naturale), and ancient ruins (Villa Jovis) all make it a worthwhile stop.

The water here is of unrivalled transparency, you can clearly see the bottom even where the sea is over 10 metres deep. Don't skip Faraglioni, imposing oceanic rock formations eroded by waves, rising vertically out of the sapphire sea.





DAY 5 CAPRI – NERANO - POSITANO

Just a few miles away from Capri, Punta Campanella opens into the Amalfi Coast, locally known as "La Costiera". Take in the sweet aroma of citrus that perfumes this colourful coast, sprawled out against a sapphire blue sea of the sea. Opt for a stop in the lovely bay of Jeranto for swimming and lunch, or in Marina del Cantone in Nerano, where you could go for lunch at the renowned restaurant Da Maria Grazia, famous for their spaghetti and zucchini. Don't forget to have a true Neapolitan coffee.

The captain will set sail to the enchanting Positano where, if the sea allows, your yacht will

anchor for the night. The writer John Steinbeck said about Positano: "It is a dream place that isn't quite real when you are there, yet becomes beckoningly real after you have gone." The pastel colours - primrose, pink, terracotta, peach and white - give the town a theatrical aspect that couldn't be mistaken for anywhere else.

Many are the villas and the 5-stars hotels that overlook the clear blue waters. One of them is the fascinating Villa Tre Ville, a private Eden that belonged to Italian theatre/movie director Franco Zeffirelli. Surrounded by lush gardens and secluded terraces, you may enjoy a drink at sunset or stay for dinner as you breathe in the magic of Positano's nights, a real jewel of Italy's fabled Amalfi Coast.

DAY 4 CAPRI - CAPRI

Waking up in Capri is magical. As you are pampered with an exquisite breakfast of homemade bread and pastries, the Captain proposes the plan of the day, which is dedicated to this marvellous island. He suggests you visit the many famous coves such as the Grotta Azzurra (blue grotto) and have a swim and lunch at the south side of the Faraglioni. Or would you prefer lunch at Michelin-star restaurant Il Riccio, instead?

After lunch, you may either relax under the sun or circumnavigate the island, instead. Worth

visiting Punta Massullo with the outstanding red-coloured Villa Malaparte, one of the best examples of Italian modern and contemporary architecture in the middle of the rock. Navigating back to your berth in Marina Grande, you may also want to go ashore at Anacapri to visit the Villa Jovis, the largest of the twelve Tiberian villas in Capri.

After all these impressions, you can relax on board and enjoy an exquisite dinner made with the best products straight from the sea and from the local orchards.



DAY 6 POSITANO, AMALFI, LI GALLI, AMALFI

After a rich breakfast composed of local pastries and fruits, your Captain will head the yacht to visit the Archipelago of Li Galli (the Roosters), comprised of three little islands situated right in front of Positano. Several sirens were said to have inhabited the islands, that were also an ancient Roman anchorage. One of them, Gallo Lungo, was owned by Russian choreographer Massine and by dancer Rudolf Nureyev, who spent his last years in the outstanding beauty of this place.

Have lunch on board or at one of the many enchanting beaches around Positano before moving on to Amalfi, where the yacht will be moored at the pontoon for the night. You may wantto visit the town with its impressive Cathedral, a 9th-century Roman Catholic structure in the Piazza del Duomo, or go up to sophisticated Ravello to visit the gardens. Enjoy an aperitive or dinner at the Rossellini's 12th-century private villa Terrazza Belvedere. This historical Palazzo Avino overlooks the entire Amalfi Coast; the perfect setting for an unforgettable, authentic and creative Italian meal.







DAY 7 AMALFI - SANT'ANGELO D'ISCHIA -NAPLES

The next day, you make your way back to Ischia, leaving you an array of choices to stop along the route. Your Captain will head to the south side of the green island this time, to the tiny harbour of picturesque Sant'Angelo d'Ischia for the night. This ancient fishing village and now a popular destination for international tourists, is the jewel of the Island of Ischia, famous for its narrow colourful streets and discrete charm.



CC FINE GARDENS











HIGH-END AND EXCLUSIVE GARDENS



DAY 8 SANT'ANGELO D'ISCHIA – NAPLES

This is the day of disembarking, warm goodbyes and final photos. After breakfast, the yacht will head back to Napoli, where a driver will await you at the quay to take you to your next Italian adventure or back home. The timeless charm of the Amalfi Coast will remain on your mind for a long, long time.



LANDTMETERS: MORE THAN 100 YEARS OF NAUTICAL EQUIPMENT EXPERIENCE

A trusted name for many, Landtmeters was originally founded by the Landtmeters / P. van Bortel family in 1860 in Antwerp's oldest port area. The family business was passed on from father to son for generations and grew to become the largest company in the Belgian merchant navy and in training ships on countless fronts. With their rich history and expertise in all shipping industries, from inland to coastal seafaring, maritime to industrial shipping and of course sailing and motor yachts, it is no wonder that they also supply up to the gangway of the biggest yachts in the world.

Even in this digital age, Landtmeters still draws customers from all over the world to their Antwerp-based shop. Noël Fasquelle: "Our service starts the second you enter the shop.





Our in-house knowledge is much broader than elsewhere, we are in tune with our customers' stories." In fact, the shop knows an influx of new customers who ordered parts online elsewhere. "Online shopping means intensive research. This is often a waste of time, as technical advice, professional expertise and specific solutions are much more reliable. All of our knowledge is free of charge to whoever walks in the door here. With our extensive stock, you can usually take home the appropriate solutions straight with you."







Noël Fasquelle, owner of Landtmeters
Naval Stores Group, about the
company's strong yachting history:
"Landtmeters former CEO, Richard,
told me that Landtmeters supplied
the solar sails for the legendary
motor yacht Christina O, of Greek
shipowner Aristotle Onassis. Richard
had measured and made the sails
himself, so that they would be
perfect down to the very last detail.
Onassis, he said, had thanked
him personally and invited him
to a decadent party on board the
99-metre yacht back in 1957."

Recently, Landtmeters' long-standing marine supplies shop moved to a new location in Antwerp. "The new location in the Vosseschijnstraat is even more convenient for our customers," says Noël Fasquelle, the Landtmeters Naval Stores Group manager, as he stands outside the new shop front overlooking the river Scheldt. "Located in a modern building right in the harbour, we are strategically even better located now for our inland shipping, maritime and yachting departments." And that's not all: customers can moor their yacht or vessel directly in front of the new Landtmeters location. "This way, propeller repairs, antifouling and much more can be done even more efficiently." You're very welcome at Landtmeters!



Landtmeters Naval Stores Group

Vosseschijnstraat 140 (Haven 140) 2030 Antwerp - Belgium 51°15′19″ N | 4°24′55″ E +32 3 233 31 31

info@landtmeters.com www.landtmeters.com

Mon-Fri: 09:00 - 17:30 • Sat: 09:00 - 12:00







FEATURED YACHT FOR SALE BERZINC



Built in steel and aluminium by Spanish yard Astilleros de Mallorca to Bureau Veritas class, motor yacht BERZINC was designed by Camper & Nicholsons and launched in 1977. In partnership with naval architects Navirex and designer Felix Buitendijk, she was at Balk Shipyard in Holland from 2004 to 2007. During this time, she was sand blasted back to bare metal, internally gutted, and comprehensively rebuilt from the lengthened hull up.

The works included the 5-year special class renewal survey, full maintenance of the main engines, installation of new generators and a comprehensive underwater hull refit. Having undergone a significant refit over the past 18 months, she is now ready for viewings in the South of France.

BERZINC's twin 1,050hp MTU engines give her a range of 3,500 nautical miles, and she is fitted with zero speed stabilisers.

BERZINC showcases a light, modern interior. The superyacht's spaces are adorned with an all-white décor with pops of color and contrasting dark wood floors to create a clean, crisp ambiance. The yacht's main salon and skylounge both provide inviting spaces to entertain guests or relax in comfort. She accommodates twelve guests in five ensuite staterooms. These comprise a master suite, two double staterooms and two Pullman twins.

Ready summer 2022, she is an excellent opportunity to purchase a popular charter vessel.

LENGTH 44.68m (146' 8") BEAM 7.16m (23' 6") DRAFT 2.8m (9' 3") **BUILT / REFIT** 1977 / 2012

12 / 14 knots

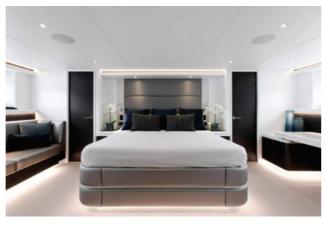
ASTILLEROS DE MALLORCA BUILDER 12

CABINS 5 FRANCE LOCATION ASKING PRICE €3,600,000









The CRESCENT 117 (35.7m) offers versatile interior and exterior spaces with remarkable options for entertaining, lounging and dining. She is ideal for cruising with family or friends. With a top speed of 26 knots and a 2000nm range the Crescent 117 can take you anywhere the heart desires.

Designed by the renowned Naval Architect Gregory C. Marshall, she features a contemporary, elegant exterior and an interior that will stand the test of time. With her efficient build techniques, this is a great opportunity to have a turn key new yacht which can be easily personalised.

LENGTH 35.66m (117') BUILDER **CRESCENT** BEAM 7.32m (24') **GUESTS** 10 DRAFT 1.83m (6') CABINS BUILT / REFIT 2020 LOCATION FLORIDA, US 19 / 26 **ASKING PRICE** \$10,950,000





LENGTH 23.39m (76' 9") BUILDER LAZZARA BEAM 8 5.54m (18' 3") **GUESTS** DRAFT 1.1m (3' 7") CABINS BUILT / REFIT 2008 / 2020 LOCATION NICE, FRANCE ASKING PRICE €1,475,000 24 / 30 knots





 LENGTH
 35.15 m (115' 4")
 BUILDER
 PRINCESS YACHTS

 BEAM
 7.3 m (24')
 GUESTS
 8

 DRAFT
 2.18 m (7' 2")
 CABINS
 4

BUILT / REFIT 2017 LOCATION BARCELONA, SPAIN SPEED (CRUISING / MAX) 16 / 22 knots ASKING PRICE €9,995,000





LENGTH 37.19m (122') BUILDER **GDANSK** BEAM 8 7.44m (24' 5") **GUESTS** DRAFT CABINS 2.43m (8') BUILT / REFIT 1992 / 2017 SPAIN LOCATION SPEED (CRUISING / MAX) 8 / 11 knots **ASKING PRICE** €3,350,000





LENGTH 48m (157' 6") BUILDER ARZANA' NAVI BEAM 9.8m (32' 2") **GUESTS** 10 5 DRAFT 7.8m (25' 8") CABINS BUILT / REFIT 2012 LOCATION TRIESTE, ITALY SPEED (CRUISING / MAX) 10 / 13 **ASKING PRICE** €7,500,000









This 39.40m 2013 Perini Navi sailing yacht, with a four-cabin layout and quality interior finish, offers excellent charter potential. STATE OF GRACE provides excellent sailing performance thanks to her Ron Holland naval architecture and Southern Spars carbon mast, boom and ECsix rigging package. During her 2019/2020 winter refit, she has had a top end overhaul of her main engine, two new generators were fitted, and her rigging was checked and polished.

In July 2020, she was given a new blade jib sail and 90% of her teak decks were recaulked. She can accommodate a maximum of nine guests across four cabins, including a full-beam master suite, two queen-size double cabins and a convertible twin with an extra Pullman berth.

STATE OF GRACE boasts Perini Navi's typical ease of access to and from the water via the large aft swim platform, which comes courtesy of a fold-down transom and a side boarding ladder.

LENGTH 39.4m (129' 4") BUILDER PERINI NAVI BEAM 9.13m (30') **GUESTS** DRAFT 9.1m (29' 11") CABINS BUILT / REFIT 2013 / 2020 LOCATION ANCONA, ITALY 10.5 / 14 **ASKING PRICE** €11,750,000





LENGTH 23.99M (79' 4")
BEAM 11.53M (38' 2")
DRAFT 2.2m (7' 3")

BUILT / REFIT 2019
SPEED (CRUISING / MAX) 10 / 12

BUILDER SUNREEF
GUESTS 6
CABINS 3
LOCATION LOANO, ITAL

LOCATION LOANO, ITALY
ASKING PRICE €5,400,000





LENGTH 42.2m (138' 6")
BEAM 15.4m (50' 7")
DRAFT 2.7m (8' 11")
BUILT / REFIT 1998 / 2021

BUILDER ALUMARINE
GUESTS 12
CABINS 6

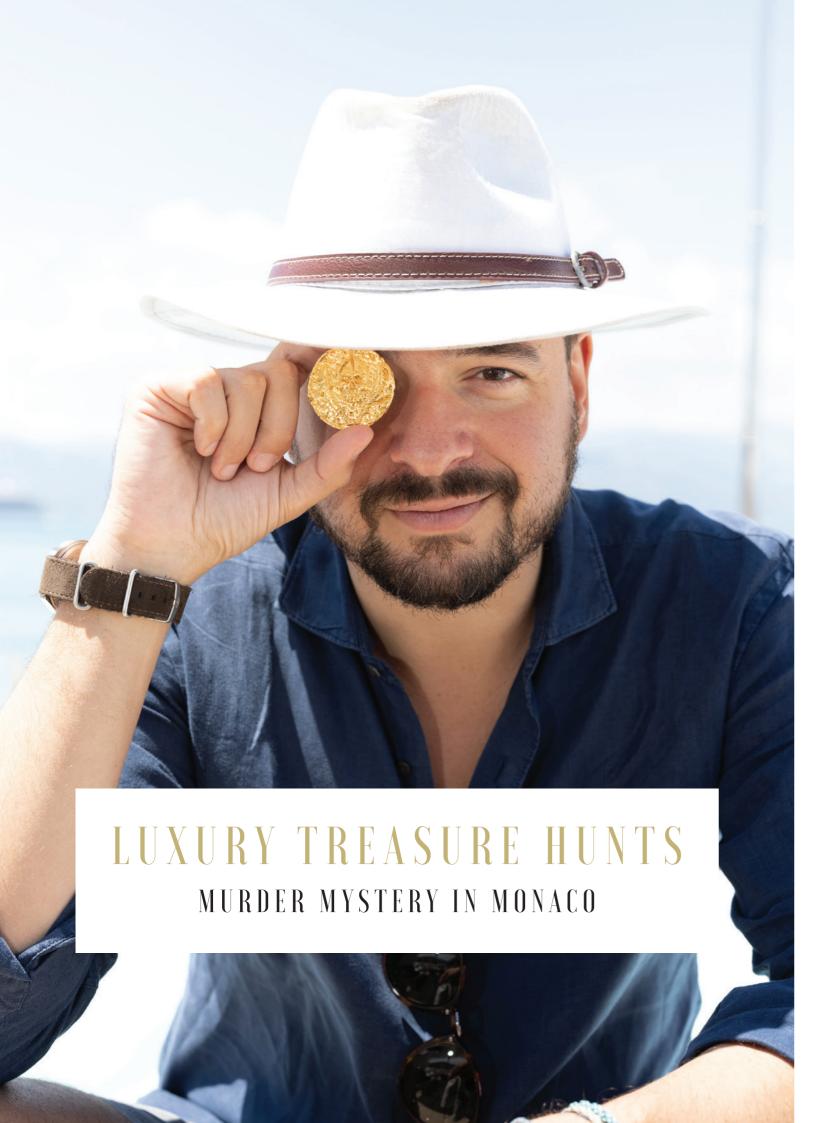
LOCATION GREECE

ASKING PRICE UPON REQUEST





9/18



This year, Luxury Treasure Hunts has officially launched its partner company *Dark Light* to produce shorter immersive experiences onboard with actors, costumes and props: their Murder Mystery and Magic Show are the two first releases.

After launching Luxury Treasure Hunts in Greece last year and in northern Sardinia this year for super yacht guests, movie industry veteran Charlie Moretti brings a new adventure which will make you the hero of the movie: Murder Mystery in Monaco.

Professional actors will come onboard in full costumes (and the odd spy gadget) which will make you feel like you're in 1960s Monaco and about to witness (and possibly be accused of) a murder!

"We all watch movies and wonder 'What would I do in this situation?'," Moretti explains. "We strive to create experiences that help answer that question and many more!"



Luxury Treasure Hunts is a bespoke and discreet company that prides itself in creating some of the most exclusive and engaging experiences for super yacht guests around the world.

What's their secret? All the creative minds behind Luxury Treasure Hunts come from the movie industry, it's an A-Team of filmmakers that have worked on movies such as Mission Impossible, multiple Marvels and the odd Star Wars...

Prepare not just to see a great show but to be part of it.

Interested to know more? Let us know!









DAY 1 - PALMA - CABRERA ISLAND

From the cosmopolitan capital of Palma, cruise across to the nature reserve island of Cabrera. Spend the night moored in the national park's sheltered bay.

DAY 2 - CABRERA ISLAND - IBIZA TOWN

Stroll through the cobbled streets of Ibiza Old Town before sunset drinks in the harbour. Ibiza is renowned for its vibrant nightlife, but contrary to popular belief, the nightlife is not just about clubbing. There are a number of sophisticated bars in the Old Town.

DAY 3 - IBIZA TOWN -FORMENTERA ISLAND

Cruise to the off-lying island of Formentera – a beach lover's paradise with white sands and turquoise waters. Take a mud bath in the hot spring on the adjacent island of Espalmador.

DAY 4 - FORMENTERA ISLAND – ISLA VERDA

Cruise along the southern coastline of Ibiza and anchor for lunch under the rock island of Verda. Snorkel around the impressive rock formation, before heading ashore for paella at Es Boldado.

DAY 5 - ISLA VERDA – ANDRAITX, MALLORCA

Depart Ibiza early morning and cruise back across to Mallorca for a relaxing day of water sports anchored beneath the towering cliff of Cabo de la Mola. Venture inland to the old town of Andraitx.





DAY 6 - ANDRAITX - PUERTO SOLLER

Anchor in the circular bay of Puerto Soller. Head inland to the mountain town of Soller. Dominated by a 16th century church, the cobbled streets are bustling with cafes and restaurants. Nearby is the charming village of Deià that is home to the famous La Residencia.

DAY 7 - PUERTO SOLLER – POLLENSA

The peaceful coves around Formentor and Pollensa are perfect for a quiet anchorage. Spend the day enjoying water sports or step ashore for a round of golf.

DAY 8 - POLLENSA -CALA MORELL, MENORCA

Sail across to the quieter island of Menorca. Spend the day relaxing and swimming in the clear waters around the white sandy beaches of Cala Algayarens and Cala Morell.

DAY 9 - CALA MORELL -PALMO, MALLORCA

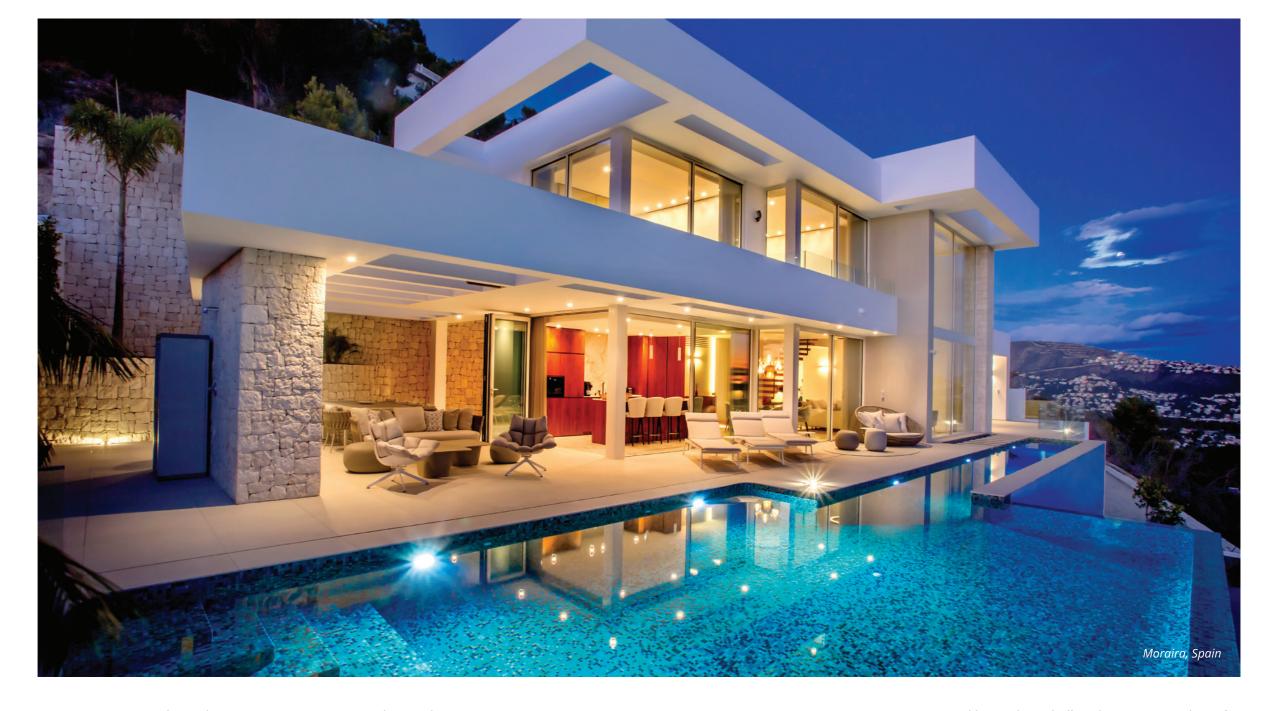
Cruise overnight to Mallorca and awake at anchor off Puerto Portals. Spend the morning exploring the bustling port. Cruise around the headland to Palma's gothic Cathedral and the Old Town.





COSTA COLPIN

A real estate investment is never made without careful consideration. **Especially** when looking to invest abroad, it is interesting to consult an expert. We contacted Pierre Colpin, who explains why the Costa del Sol and the Costa Blanca offer interesting investment opportunities nowadays. "People want to be able to enjoy their well-earned savings. If you can combine that with a good investment, that's the icing on the cake," Colpin tells us. What does the current market look like and should prospective buyers should know before investing?



A DREAM HOLIDAY HOME

Pierre Colpin opened his real estate office in 1993, with an initial focus on new buildings in the Knokke-Heist region. After he himself bought a second home in the region around Marbella, he realised that many Belgians were interested in investing in holiday home in Spain. He passionately threw himself into this market.

"I drove down every street, so to speak, in order to discover the region's ins and outs," Colpin explains. As an early adapter to the Spanish second home market, real estate experts like him and his colleague Annelies Verstraete, – with a respective focus on the Costa del Sol and the Costa Blanca,– can assist potential buyers professionally. Dream Estate by Immo Colpin provides guidance from A to Z.

WHAT ATTRACTED YOU TO THE PROPERTY MARKET IN THE AREAS AROUND MARBELLA AND MORAIRA?

"The sunny climate, cheaper living and a slower pace of life in general make Spain a very appealing country to live. After my initial investment, I soon realised that the high standard of living was very similar between

Knokke and Marbella. There is something for everyone, from typical local chiringuitos to many top-level restaurants and boutiques. Plus, the Costa del Sol is also known as the Costa del Golf, a true golfers' paradise. It was immediately clear to me that I also had to offer investment options to my clients here as a second market."



WHY IS IT INTERESTING TO INVEST IN THESE REGIONS NOW?

"Because a lot of new construction projects are now coming onto the market in regions where in a few years, not much will be built anymore. Meaning that prices will rise tremendously. If you buy at the beginning of the launch of a project, you often buy at a very correct price, leaving you able to sell it with a surplus value. Many investors enjoy the property for themselves, some are willing to rent out the property for a few weeks to recuperate their fixed costs. To people who only want to invest, I can only say that there is a shortage of properties for rent on an annual basis. Another reason why it is interesting to invest here!"

Spain also offers the option to buy on a partnership without too many additional costs. Last but not least, the South of Spain is very accessible with several flights a day from different airports and, unlike the Canary or Balearic Islands, can also be accessed by car."

WHAT IS THE MOST IMPORTANT ADVICE YOU HAVE FOR PROSPECTIVE BUYERS?

"Do your homework before you travel to Spain. Because there are so many projects, it is important to make a selection beforehand. From our office in Knokke-Heist, we can already discuss a lot of things filter down the projects or properties to visit. A real estate agent without years of local market knowledge will often suggest the wrong properties. Annelies and I know the region through and through and we know perfectly well how much a property is worth, so that a prospective buyer who does not know the market never ends up buying something far too expensive.

Working with an experienced real-estate agent means making most of your valuable time. At Dream Estate by Immo Colpin, we listen to the client's wishes, look at possible projects, go through them in detail. Only when everything is right (region, price, plans, views, ...), we visit them together. That way, we help you make your siesta-bed before you crawl into it!"



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IN THE MEDIA

While this is the very first edition of EXMAR Yachting Magazine, we of course have regular features across various media outlets. Here you will find two recent features.

THE SUPERYACHT GROUP REFIT SURVEY IN PRACTICE

Forward planning and streamlining the overall refit process is a vital topic, but one where time and cost often seem to work against each other. Xavier Ex shares his thoughts on the need for the refit survey, after completing one in Seychelles.



Scan the QR code to read the full article





MYX MAGAZINE EXCLUSIVE LUXURY YACHTS AVAILABLE WORLDWIDE

Flemish luxury magazine MYX Magazine did a feature on EXMAR Yachting, offering their readers a taste of all the services we have to offer. Xavier talks about the yachting industry, destinations and tips on how to find your 'perfect match'.



Scan the QR code to read the full article

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